

Maria Guadalupe de Anda Antunes



Education & Certifications

- **Bachelor's Degree in Business Administration**
San Jose State University – Class of 1985 (San Jose, California)
- **Certified Tax Preparer**
California Tax Education Council
- **Notary Public**
California Secretary of State
- **Portuguese Linguistic Proficiency Certificate**
Margarida School of Language (Estoril, Portugal)
- **Broker's License**
California Bureau of Real Estate

Experience

- **Broker & Owner** **Antunes Realty**
(2014-2016)
- **Broker & Agent** **Alvarez & Alvarez Realty**
(2008-2014)
- **CEO & Owner** **The Closing Company**
Total sales volume \$1,500,000.00 annual. (2007-2008)
- **Branch Manager/Escrow Officer** **Alliance Title**
Opened 120 escrows and closed 60-70 escrows in an average month. (2001-2007)
Total sales volume \$3,000,000.00 annual.
- **Branch Manager/Senior Escrow Officer** **Fidelity Title**
Opened 60 escrows and closed 40-50 escrows in an average month. (1994-2001)
Total sales volume \$1,800,000.00 annual.
- **Escrow Officer** **Ticor Title**
(1985-1994)
- **Escrow Assistant** **Santa Clara Co. Title Company**
(1981-1985)

Skills:

- **English and Spanish Language Proficiency (Native/Professional)**
- **Portuguese Language Proficiency (Professional)**
- **Financial Planning**
- **Asset Management**
- **Computer Proficiency**
- **Negotiation and Deal Making**



**City of Morgan Hill Application
for Appointment to
City Council Vacancy
Term ends December 2018**

City Clerk's Office
City Hall
17575 Peak Avenue
Morgan Hill, CA. 95037
Phone (408) 310-4678
Fax (408) 779-3117
michelle.wilson@morganhill.ca.gov

This application is a public record and will be included with the applicable City Council materials and may be posted on the City's website. Thank you for your interest in serving on the Morgan Hill City Council.

Full Name MARILYN LIBBERS

Home Address [REDACTED]

Home Phone [REDACTED] Cell Phone [REDACTED]

Email [REDACTED]

Number of years lived in Morgan Hill 40 years

Occupation EX DIRECTOR Employer PAUCHON RESEARCH FOUNDATION

In addition to completing the applicant questionnaire, please feel free to attach your resume. In order for your application to be considered, the applicant questionnaire must be completed.

I hereby certify that all statements made in this application are true and complete. I legally reside in the City of Morgan Hill. I am 18 years of age or older. In compliance with State law, I understand that I will be required to file a statement of Economic Interests upon appointment to office and annually thereafter. I understand that my application and materials will be considered a public record and thus will be available for public inspection and copying. The completed applications may also be published on the City's website.

Marilyn Libbers 1-5-17
Applicant's Signature Date

Civic service is a privilege and responsibility of our citizens. The value and importance of the participation of our citizens cannot be measured. Your interest in serving on the City Council of the City of Morgan Hill is greatly appreciated.

APPLICANT QUESTIONNAIRE

1. Why do you want to be appointed to the City of Morgan Hill City Council?

Having already been elected as a City Council Member for the last 8 years I want to continue to serve the community. I am a dedicated public servant and this has been my propriety on a daily bases. The City of Morgan Hill has many issues confronting our community. I believe I have a duty to continue to represent our citizens with strong ethic vigor. Being an elected member of the City Council is not an easy or always rewarding position however I think I have served with dignity and respect for all of Morgan Hill which I will continue to do. There are many policies and projects that continue to change and evolve that I would like to remain involved with such as the new two year budget cycle and the evaluation of our Council priorities at the upcoming annual retreat.

2. What qualifies you to serve on the Morgan Hill City Council?

I am qualified due to having just completed 8 years of service as a Morgan Hill City Council Member. I have always been dedicated to this position with the ethical and responsible characteristics needed to represent the City of Morgan Hill. I am a team player who has worked well with the Council. What I admire most about our Council is although there maybe differences of opinions there is never in my mind been any distrust or carry over that would prevent a well functioning Council. I have many contacts in other cities throughout the State and I have heard of horror stories of divided Councils. No one wins in this situation and the greatest loss is to the community they serve. I am also uniquely qualified as I work in Morgan Hill with a flexible schedule of only 25 hours per week. This makes me available to serve on additional committees and also to be present at many community events. This shows well for the entire Council as it is always appreciated that we care about what's going on in the City.

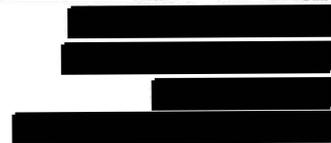
3. What are your top three priorities for the City of Morgan Hill?

My personal priorities are: 1. HSR and how it will affect our citizens and businesses. 2. Funding for repair and maintenance of failing infrastructure 3. Completion of the Hale Extension so traffic calming in downtown can be readdressed. 4. Attracting corp. businesses for economic development and creating a live/work balance.

Please note: There are 6 priorities and 5 focus areas developed at the annual Council retreat. The 6 priorities are enhancing public safety, protecting the environment and maintaining fiscal responsibility, supporting youth, positive organization culture and cultivating public trust. The 5 focus areas are planning our community, developing our community, enhancing our services, improving our communication and participating in regional initiatives. I wholeheartedly support all of these priorities and the focus areas.

4. Why should you be appointed to serve on the Morgan Hill City Council?

I am ready to serve with no learning curve needed. I'm a team player and have worked well the Council Members for the last 8 years. I also am respected by the staff and regarded as a valued member of the team. My colleagues know I take my responsibilities seriously. I am always prepared for meetings and volunteer often for additional committee work such as the revision of the RDCS (33 hours over 4 months) and the Long Range Property Management Team for the disillusion of the RDA. I represent the City at the County level, State level and also internationally. I am a critical thinker who often asks meaningful questions of staff and consultants. I'm always open to discussion and evaluating other's ideas and suggestions. I'm approachable to the members of the public and very well known making for an effective Council representative.



Profile: Forty year resident with several years of non-profit management, elected City government experience and community volunteer involvement. Management style is the team building approach with collaboration of all participants through ethical leadership. My strengths include sound judgment, policy analysis, conflict resolution, strong fiscal management, excellent oral and written skills along with the drive to enhance projects and a “can do” attitude for economic development for the City of Morgan Hill.

Experience

Pauchon Research Foundation

17760 Monterey Road, Suite H
Morgan Hill, CA 95037
(408) 778-5553

July 1, 2008 – Present

Executive Director of nonprofit private Foundation

The Mission is to support and fund research in the fields of science, medicine and business for the betterment of mankind. This funding can be for individuals who have achieved proven accomplishments or are working towards a project with a goal of completion. Responsibilities include daily operation of the organization, fiscal management of a two million dollar diversified portfolio, board of director interaction and public relations. Identifying grant recipients, award of grants and visitation of science labs and institutions.

Accomplishments include:

- ✓ Opening of first business office in 2008 and facilitating move to larger space in 2012.
- ✓ Recruiting founding Board of Directors.
- ✓ Awarding over \$200,000 in grants and materials to awardees globally.
- ✓ At the beginning of the downturn in the economy 2008, advised the Board of Directors on how to minimize our losses with diversified investments saving the Foundation thousands of dollars monthly.
- ✓ Purchase of five rental properties which included refurbishing each property for rental or re-sale.
- ✓ Establishing local science fair for students to encourage science at a young age. These science fairs are funded by fund raising efforts at no cost to the Foundation. This is in partnership with the Morgan Hill Chamber of Commerce.
- ✓ Created website, brochure and logo for Foundation.

- ✓ Established worldwide relations with other scientific organizations including attending the annual conference of scientists in Panama City, Panama hosted by the Smithsonian of the Caribbean and the IEEE conference in Seattle and other West Coast Locations.
- ✓ Joining the planning team for IEEE 2015 Conference held in San Jose.
- ✓ Establishing media relations which included a full page story in the inaugural edition of Morgan Hill Life newspaper.

City of Morgan Hill

17575 Peak Avenue
 Morgan Hill, CA 95037
 (408) 779-7221
 November 2008 – December 2016

Elected City Council Member

Responsible for all facets of running and operation of the City of Morgan Hill, population 44,000 people. Elected to second four year term in November 2012. Departments include parks, roads, building, recreation, library and arts, police and fire services, legal, records, finance department, utilities, administration, tourism, youth development, public works, flood control, emergency services and economic development. City Manager and City Attorney report directly to the City Council. Outside committee assignments include the Economic Development Committee, Tourism, Downtown Association, Corporation Yard, Waste Water and Flood Control, and Habitat Conservation Committee. Attend budget workshops, strategic planning sessions and annual two day goal setting retreat. Served on the revision committee for the RDCS, along with the Long Range Property Committee for the disillusion of the RDA properties.

Webco Sweeping

60 W. Main Avenue, Suite 22
 Morgan Hill, CA 95037
 (408) 778-5411
 April 1995 – January 2008

Sales Manager

Reported directly to the owner of a large service company which included the supervision of two customer service representatives. Responsible for company sales in Northern California and Nevada. Developed and implemented the first marketing plan that increased sales four times over previous year. Sales continued to increase annually at rate of at least 100% over previous year. Responsible for generating accounting reports and monthly billings. Took on the responsibility of a first ever business budget for the company which included income and expenses. Negotiated all corporate and government sales contracts. Implemented customer services procedures and conducted ongoing training.

Mt. Madonna YMCA

171 West Edmundson Avenue
Morgan Hill, CA 95037
(408) 782-2128
February 1986 to October 1993

Director of Administrative Services

Reported to the Executive Director and was directly responsible for all facets of the operation's administrative function which encompassed volunteer, community service, public relation programs and supervisory duties and fund raising including annual capital campaign.

Developed, implemented and monitored budgets for all administrative, fund raising accounts and building occupancy and maintenance.

- ✓ Implemented and supervised all billing and collections for YMCA branch accounts.
- ✓ Participated in creative promotions for membership growth and membership retention along with program sales. This resulted in a significant membership growth.
- ✓ Successfully worked with local media and developed brochures and flyers for volunteer recruitment, program information and special events.
- ✓ Worked directly with the Board of Directors which included recruitment of Board Members.
- ✓ Direct responsibility for the Public Relations Volunteer Committee, annual Fund Raising Committee. Coordinated meetings and victory dinner for annual campaign.
- ✓ Directly managed five full time employees. Conducted ongoing training of customer services procedures for over 25 additional employees.
- ✓ Event Manager for annual golf tournament. Recruited and managed volunteer committee. Secured corporate sponsorships and community sponsorships. Event included a full day of programming during the play of the tournament and ending with dinner and entertainment. This was a significant contribution to the annual budget.

Present Affiliations

China Silicon Valley Foundation – President

League of California Cities – Peninsula Division, Vice Chair. I will be President in 2018

Policy Committee Member 2015-2017 – Community Services which includes mental health, recreation, youth and senior services

Woman's Caucus – Board Member

Hispanic Caucus – member

Santa Clara County Cities Association – member

Silicon Valley Executive Women - member

Silicon Valley Chamber of Commerce – member

Silicon Valley Capital Club – member

Rotary Club of Morgan Hill – member and past board member

Tourism Committee of Morgan Hill - member

Numerous fund raising committees for nonprofit organizations

Recent Additional Accomplishments

2014 Selected to represent the City of Morgan Hill in the inaugural trip of Mayors and Vice Mayors of Silicon Valley to Mainland China to promote economic trade agreements. Since this trip I have traveled 7 more times to China promoting Morgan Hill's economic development. In 2015 I represented the United States as a keynote speaker in China at an innovation conference. I was the only American speaker and attendee.

2013 Representing the City of Morgan Hill traveled to Turkey and Ireland for promotion of friendship with foreign countries and our Sister Cities

Leadership Morgan Hill – Class of 2012

Ethics training mandatory – 4 hours

Sexual Harassment training – 4 hours

Past Affiliations

Community Solutions Mental Health Agency - Board Member - 5 years

City of Morgan Hill Parks and Recreation Commission – Commissioner – 6 years

Morgan Hill Community Foundation – Board Member – 5 years

Morgan Hill City Centennial Committee – Treasurer – 1 year

United Way South County - Board Member 5 years

Youth Action Council (YAC) for City of Morgan Hill – City Liaison – 6 years

Additional Skills

Microsoft Word

Excel



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Full Name Mario Banuelos
Home Address [REDACTED]
Home Phone [REDACTED] Cell Phone [REDACTED]
Email [REDACTED]
Number of years lived in Morgan Hill 29
Occupation Retired Employer

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Mario Banuelos
Applicant's Signature

1-5-17
Date

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APPLICANT QUESTIONNAIRE

1. Why do you want to be appointed to the City of Morgan Hill City Council?

I want to serve and represent the residents of Morgan Hill on the issues that affect the quality of life for residents, visitors and workers in our city. My wife and I have been residents of Morgan Hill for 29 years, raising our four children here. I care about and am committed to Morgan Hill. With my background in city government, with local non-profits, and as a community volunteer, I am ready to serve on City Council for Morgan Hill.

2. What qualifies you to serve on the Morgan Hill City Council?

I have 23 years of public service experience with the City of San Jose where I worked with geographic information systems (GIS), maintained databases, and provided data analysis to staff and elected officials to support important decisions. My career reinforced for me the importance of data-driven as well as values-driven decision-making processes within local government and has provided me with valuable insight and practical experience working with departments and local agencies, including fire, police, planning and code enforcement, public works, and transportation. During my career with the City of San Jose, I met with consultants, private contractors, as well as with county and state government agencies. I have a broad understanding of the opportunities and challenges that face local government, and I am deeply familiar with the interconnectedness among departments and agencies and the collaboration needed to make progress on any issue. An early mentor of mine once said, "We [in city government] answer first and foremost to the residents." I have experience with gathering input from residents and in creating communications to ensure that the community is informed about current issues and proposed solutions.

In addition to my experience in city government, I also have been involved with local non-profits and other community organizations, such as the Morgan Hill Community Foundation (founding board member 2001-current), Loving & Learning Education Center (board trustee 1996-2000 and 2013-present), and Rotary (Micro-Finance Project 2014-present).

I have been privileged to volunteer in the community, including with the Morgan Hill Unified School District (1998-present as Camp Everytown counselor and chaperone for numerous trips), Project Roadmap (2011-present, working with first-generation college-bound youth) and Teachers Aid Coalition (2009-present, raising funds to provide classroom supplies for teachers).

My background affords me a unique perspective that I will bring to the City Council as we build upon past successes and tackle future challenges.

3. What are your top three priorities for the City of Morgan Hill?

Public safety, managed growth, and street maintenance are my top three budget priorities.

Safe communities include public engagement and partnerships that harbor trust, respect, and integrity. Morgan Hill's Police Department has a commitment to engage the community by providing a forum where residents can address safety issues that affect them. Morgan Hill values its youth, our greatest natural resource, and the City plays an active role in partnership with the Morgan Hill Unified School District to provide a safe environment where children have the opportunity and freedom to reach their full potential. Safe schools allow students to maintain positive attendance, lead healthy and active lives. I support maintaining appropriate levels of police and fire personnel to continue to keep our community safe.

The City of Morgan Hill just adopted a new General Plan, Morgan Hill 2035, the City's long-term blueprint for future growth, and voters approved a new City's residential development control system (RDCS), measure S. The implementation of the goals and objectives of the new RDCS is my priority. We can maximize the efficiency of our infrastructure, the delivery of public services, and create pedestrian and bike friendly neighborhoods by normalizing our irregular city limits.

As a City Council Member, I will carefully review the general plan and critically evaluate all development to ensure that it meets the goals of the plan of providing housing and preserving agriculture and open space.

Addressing the City's road repair and maintenance backlog is another of my priorities. Benjamin Franklin's axiom, "An ounce of prevention is worth a pound of cure" is true when it comes to the conditions of our streets. It is much more costly, and a waste of taxpayer's money, to replace deteriorating roads than it is to maintain them. I will carefully evaluate the City's budget and ask important questions in order that funding can be appropriated in a manner that allows our roads and other infrastructure to be well maintained.

4. Why should you be appointed to serve on the Morgan Hill City Council?

With over two decades of public service in city government, with local non-profits, and as a community volunteer, my experience, leadership and service gives me a unique and balanced perspective that I will bring to the city council as we build upon past successes and solve future challenges. As vice-chair of the General Plan Advisory Committee, I resided over many meetings and public workshops over a three year period discussing the challenges our city faces. I am qualified, committed to my community, and ready to serve as a City Council member.



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michelle.wilson@morganhill.ca.gov

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Full Name Mike Brusa
Home Address [REDACTED]
Home Phone NA Cell Phone [REDACTED]
Email [REDACTED]
Number of years lived in Morgan Hill 5 years (approx)
Occupation retired Employer NA

In addition to completing the applicant questionnaire, please feel free to attach your resume. In order for your application to be considered, the applicant questionnaire must be completed.

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Mike Brusa
Applicant's Signature

1-3-17
Date

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APPLICANT QUESTIONNAIRE

1. Why do you want to be appointed to the City of Morgan Hill City Council?

I have lived in Morgan Hill for 5 years. I like the community. I have an interest in the progress and improvement of the community.

2. What qualifies you to serve on the Morgan Hill City Council?

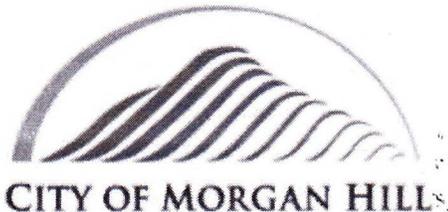
For most of my adult life I have served in various capacities of public service. Volunteering in the community where I grew up was what I picked up as a value from my father. My volunteer work included coaching at school, as well as, more formal governmental activities. I continue to volunteer today as part of the Point Sur Lighthouse preservation crew. More formal governmental activities included Water Boards, a High School Board of Trustees, and Superintendent of School for 18 years. In those capacities I was responsible for budgeting and administration. In my final Superintendent position I oversaw a budget in excess of 20 million dollars. In addition to budgetary issues I also dealt with labor relations, public relations, legal issues, negotiations, construction, contracts, among others. My experience makes me qualified to serve on the Morgan Hill City Council.

3. What are your top three priorities for the City of Morgan Hill?

In no particular order, Fiscal accountability, public services, and accountability

4. Why should you be appointed to serve on the Morgan Hill City Council?

I have many years of experience in many different capacities. I am sure that my experience and knowledge will allow me to hit the ground running and I am sure that my experience will also bring a perspective to the business of governance..



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Full Name Mitan M Gandhi
Home Address [REDACTED]
Home Phone [REDACTED] Cell Phone [REDACTED]
Email [REDACTED]
Number of years lived in Morgan Hill 37
Occupation Retired Employer n/a

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Mitan M Gandhi
Applicant's Signature

Jan 4 2017
Date

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APPLICANT QUESTIONNAIRE

1. Why do you want to be appointed to the City of Morgan Hill City Council?

My wife, I and our two sons moved to this wonderful community back in October of 1989 and immediately felt at home. We have been homeowners in Morgan Hill since then, and I am now retired professional. I retired from a semiconductor manufacturing company and have 35+ years of experience in management. I have managed and supervised a large number of engineers and production supervisors in the San Francisco bay area and Internationally. Since retiring, I have spent considerable time volunteering for a large, charitable organization in Bay Area as a V.P. for Member Support Services. This organization is providing community services and educational services to Bay Area youth. My career (before and after retirement) has afforded me the skills of Operations Management, Negotiation, Patience and Understanding. Each of these skills would be very useful for a position in the City Council.

2. What qualifies you to serve on the Morgan Hill City Council?

I am a forward thinking and analytical person with senior level management experience in Operations Management. I am highly skilled in a broad range of executive level functions including program implementations, outsourcing contract and negotiations, key relationship and mentoring. I have excellent communication skills and a proven track record of success in leading effective cross-functional teams.

3. What are your top three priorities for the City of Morgan Hill?

- Community Planning:
 - Residential Development Control
 - Promoting Business Environment
 - Public safety, Law and Order
 - Technology needs for the community - Cable, Wi-Fi, etc.,
- Local Activities:
 - Public Transportation - CalTrain, High speed Rail, VTA
 - Coordinating local trails, bicycle paths and Parks
- City Communication to Public
 - Public engagement

4. Why should you be appointed to serve on the Morgan Hill City Council?

- The City of Morgan hill has given my family a lot over the years. I would like to give it back to the community by sharing my knowledge, experience and business acumen.



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Full Name Natalie Prcevski
Home Address [REDACTED]
Home Phone [REDACTED] Cell Phone [REDACTED]
Email [REDACTED]
Number of years lived in Morgan Hill 9
Occupation Solution Eng Manager Employer CenturyLink

In addition to completing the applicant questionnaire, please feel free to attach your resume. In order for your application to be considered, the applicant questionnaire must be completed.

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Applicant's Signature

01/06/2017

Date

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APPLICANT QUESTIONNAIRE

1. Why do you want to be appointed to the City of Morgan Hill City Council?

In my opinion you can contribute, collaborate, provide direction and affect change if you are an active participant. Many believe a single person or voice doesn't make a difference. I want to help this city and its inhabitants continue to grow in a positive, safe and welcoming environment. You can help move things forward leading, sometime breaking some glass and being the voice of many single people united.

2. What qualifies you to serve on the Morgan Hill City Council?

I have an educational background in business and non for profit. I have spent over 20 years in the tech industry much of it here in Silicon Valley. I have worked with companies and customers in local and federal government through out the west, in Chicago and Washington. I have also served on HOA board as president for the past 9 years.

3. What are your top three priorities for the City of Morgan Hill?

My top 3 priorities would be first, our police department and the safety of our community. Second, aligning with our growth initiatives and how that can best serve our existing community, our values, and how we want MH to be. And, continuing to work with our council, local business owners, our chamber, and downtown association on our downtown being a great destination for shopping, dining and entertainment.

4. Why should you be appointed to serve on the Morgan Hill City Council?

I would like to be appointed because I believe I can bring in my outside insight and experience as a dedicated and concerned homeowner, parent and tax payer.

Natalie Prcevski

Education

Columbia College, Chicago, IL
Master of Arts Management

DePaul University, Chicago, IL
Bachelor of Arts Social Science

Work Experience

4/2013-present CenturyLink, Inc.

Solutions Engineering Manager - West

- Managed team of up to 16 hosting solution specialists across the west
 - SME in colocation, hosting, cloud and consulting services
- Responsible for global and government/education sector team support
 - Trained sales and sales engineers on proposals and implementation documentation processes for hosting sales
- Solution Transformation Methodology Foundation Skills Coach
 - Individual contributor when needed
- Formulated best practices on engagements and sales strategy for customer interactions
- Worked collaboratively with sales engineering management peers, regional sales managers and sales directors on enablement toward selling the broader portfolio
- Proactively planned for revenue attainment and how team aligns to be efficient, effective and engaged
 - Utilized various initiatives and metrics to drive focus against plan
- Point of contact for escalations and resolutions for both internal and external customers
- Security Champion lead
- Recruited and retained top talent to support revenue growth

9/2011-3/2013 SAVVIS, A CenturyLink Company

Solutions Architect

- Responsible for design of Service-Oriented Architecture Managed Hosting and Cloud Services to new and existing customers
- Assisted sales in booking objectives thru consultative engagements; solutions workshops and transformation methodologies
- Trained sales on consultative selling and strategic positioning
- Team lead for west
- Represent team in national planning meetings
- Security Champion Team chair
- Consistent YOY 100% performer

10/2010-09/2011 Symantec Corp.

Senior Principal Systems Engineer

- Specialist - Managed Security Services focused on Enterprise/Large Enterprise for west
- Supported sales and grew customer base with technical knowledge of the MSS portfolio by 20% from previous year
- Presented on and demonstrated Symantec MSS solutions
- Conducted Executive Briefings as MSS rep
- Provide trainings to sales and partners on MSS solutions
- Conducted Deal Reviews, Solution Scoping/SOWs/RFPs, and participated in formulating services datasheets to address compliance requirements (PCI and HIPAA)
- 140% performance for FY11

8/2002-10/2010 SAVVIS, Inc.

Senior Solutions Engineer

- Responsible for solutions delivery of complex Managed Hosting Services (including Network, Security and Consulting) to Enterprise and Fortune 1000 customers
- Team Lead for SE Western Region
- Assisted sales in achieving booking objectives thru product portfolio and consultative engagements; transformation methodologies
 - Security and Colocation Product Subject Matter Expert

- Sales trainer on Security Services and Solutions including competitive analyses
- Planned, developed, and documented reporting methodologies for MRC per rep data for forecast insight
- Worked actively with all sales channels and product managers on Hosting, Security and Professional Services.
- Created complex proposals and responses dealing with PCI and other regulatory or compliance customer audit needs
- Worked with senior management on product, delivery and process efficiency
- Recommended and reviewed new security and collocation products with product management

2/2002-8/2002 Cable and Wireless Communications.
Quality Manager, Managed Security Services

- Developed and managed creation and maintenance of Managed Security Services products and services policies and procedures for SAS70 attestation
- Facilitated training programs with vendors and established internal training programs utilizing staff resources
- Lead and developed business analysis of SNMP vulnerability and patching progress within the security organization across the three merging companies
- Developed Crisis Management plan (collaborating with BC) for SNMP and made recommendation for addressing vulnerability to closure within the network and security infrastructure
- Created and facilitated new VPN product offering operational support structure
- Lead Product Rationalization for Managed Security Products deployment in integrated data centers from buy out/merger

2/2001-2/2002 Exodus Communications, Inc.
Northeast Region Security Manager, Managed Security Services

- Lead and managed team of network security engineers in Toronto, Boston, New Jersey and Chicago supporting enterprise and Fortune 500 customers
- Presented to, taught and instructed regional sales staff on Managed Security offerings
- Initiated Northeast role out including planning, coordination and scheduling of region wide IOS upgrade program (firewall upgrades)
- Managed Fortune 500 customers firewall and VPN installations
- Maintained customer compliance of Global Security Practices
- Lead point of escalation on all enterprise customer firewall issues
- Facilitated all customer correspondence on root cause analyses. Drove issues to resolution
- Drove implementation of quality assurance practices within department
- Developed measurement guidelines for department on ticket resolution times and responses. Security SLA was exceeded consistently and upgraded to reflect better deliverable in spec sheets and customer contracts

1/1999-2/2001 Exodus Communications, Inc. Oakbrook, IL
Customer Services Manager

- Acting Data Center Director of Chicago Data Center Q1/Q1 2000
- Provided Operational Risk Management on Fortune 500 customer accounts
- Compiled, analyzed and presented customer metrics for quarterly Executive Business Reviews
- Drove actions and results for root cause analysis on problems and incidents.
- Managed local Customer Relations team of 4
- Facilitated Data Center change management processes including initial outline for SAS 70 attestation for facility
- ITIL Foundations certified

3/1997-1/1999 American Information Systems, Inc. Chicago, IL
Account Manager



**City of Morgan Hill Application
for Appointment to
City Council Vacancy
Term ends December 2018**

City Clerk's Office
City Hall
17575 Peak Avenue
Morgan Hill, CA. 95037
Phone (408) 310-4678
Fax (408) 779-3117
michelle.wilson@morganhill.ca.gov

This application is a public record and will be included with the applicable City Council materials and may be posted on the City's website. Thank you for your interest in serving on the Morgan Hill City Council.

Full Name Norm Alexander
Home Address [REDACTED]
Home Phone [REDACTED] Cell Phone [REDACTED]
Email [REDACTED]
Number of years lived in Morgan Hill 4, frequent visitor for 15 years for business and soccer
Occupation Novelist Employer Independent

In addition to completing the applicant questionnaire, please feel free to attach your resume. In order for your application to be considered, the applicant questionnaire must be completed.

I hereby certify that all statements made in this application are true and complete. I legally reside in the City of Morgan Hill. I am 18 years of age or older. In compliance with State law, I understand that I will be required to file a statement of Economic Interests upon appointment to office and annually thereafter. I understand that my application and materials will be considered a public record and thus will be available for public inspection and copying. The completed applications may also be published on the City's website.

Norm Alexander 1-5-2017
Applicant's Signature Date

Civic service is a privilege and responsibility of our citizens. The value and importance of the participation of our citizens cannot be measured. Your interest in serving on the City Council of the City of Morgan Hill is greatly appreciated.

APPLICANT QUESTIONNAIRE

1. Why do you want to be appointed to the City of Morgan Hill City Council?

Because of my experience and skills noted in this application, I am confident that, as a member of the City Council, I will be an active participant in determining the best directions Morgan Hill needs to take to ensure it will continue to provide, and improve upon, all those factors that contribute to a positive quality of life for all its residents. Working with other members of the City Council, I will be an effective contributor to the following issues and legislative responsibilities, to name a few:

- * Appropriate interpretation and execution of Measure S in managing growth in population, farmland and open space conversion, business development and downtown revitalization.
- * Active involvement with the City's residents, businesses and local agencies before, during and after the implementation of community projects.
- * Well maintained recreational and park facilities.
- * Support in whatever manner appropriate to ensure that the needs of the City's police, fire, public works and educational entities are being met and, if not, determine why not and rectify the shortcomings.
- * Due to limited budgets, resources and time constraints, it is imperative that the Council perform careful selection and prioritizing in determining which segments of the City's road system needs to undergo routine maintenance and/or major improvements.
- * Continue to work aggressively with the High-Speed Rail authority on giving input as to where Morgan Hill has decided to be the most feasible placement of the HSR tracks that will be traversing its borders.

2. What qualifies you to serve on the Morgan Hill City Council?

I have had an on-going series of successes in a variety of business and personal endeavors which, I believe, are directly applicable to Morgan Hill's requirements of its City Council members. I have a high degree of technical expertise and am also well-versed (and formally trained and mentored) in negotiation principals, project management, marketing tactics and strategies, and commercial real estate financial analysis.

My business development accomplishments are strong and varied. This includes starting and operating (with four other Americans) a Hewlett Packard computer manufacturing plant in Guadalajara, Mexico to purchasing, renovating and operating one of the largest restaurants, with conference facilities, in the Chicago-Milwaukee-Madison area.

Please see my attached resume for more detailed information on my experiences and skills set which I will rely on to perform effectively and efficiently as a member of Morgan Hill's City Council.

3. What are your top three priorities for the City of Morgan Hill?

One of my first action items will be to determine how best to involve and communicate with the residents of Morgan Hill so that they can not only provide input to the City Council but also feel like they really are a part of the governing process of the City. I believe one of the best ways to accomplish this is to get down at a grass-roots level and have a continuous discussion with them, either one-on-one or in neighborhood and organizational meetings.

Over the years, I have developed an ability to interact effectively with people coming from different economic, educational and cultural backgrounds. These people included CEOs and other C-level executives of Fortune 500 companies, gardeners, a US Ambassador to Mexico, homeless people in St. James Park in San Jose, an Army general or a private, volunteers at Cecelia's Closet and Morgan Hill Community Center employees ... they all count.

Although I've already done my due diligence on understanding the issues currently before the Council, my second action item is to further my understanding of these issues, especially as they pertain to SEQ, Measure S and High Speed Rail.

In order to properly establish my priorities and assume nothing (a strong personal trait of mine), my first priority is to meet individually with the other Council members and Mayor Tate in order to learn what they perceive the Council's efforts should be focused on, what their challenges have been since they've been with the Council, how they've addressed them and, lastly, what challenges they are anticipating in the immediate future.

4. Why should you be appointed to serve on the Morgan Hill City Council?

Because I have the know-how to identify and give proper attention, in a timely manner, to the needs of the community. Because of my extensive corporate and personal business experiences, I will be able to complement as well as provide a fresh perspective to the Council members who are more familiar, at this point in time, with the inner workings of local government as it pertains to Morgan Hill.

Please note that I have had to deal, on a business and personal level, with a variety of issues, big and small, in cities as diverse as Palo Alto, Denver, Madison and various small towns in Wisconsin, Colorado and California. I also had the opportunity to work my way through neighborhood politics, which at times were intense, when I was president of a very active Almaden Country Club area HOA. Many of the members of this HOA held significant positions in various Silicon Valley companies.

I also have a vision for Morgan Hill. Having lived in and visited numerous communities in California and other states similar to Morgan Hill in size and character, I have experienced many scenarios that, if applied here, could attract businesses and tourism to Morgan Hill (not just downtown). I've also had the opportunity to visit and live in communities in other countries, the most recent being the Yucatan Peninsula in Mexico.

Each town on the Peninsula that my wife and I visited or stayed in had a unique event or character to it. For example, the vibrant colonial city of Merida, 200 miles west of Cancun, closes its beautiful main tree-lined boulevard every Sunday morning. Vendors are invited to sell their wares or even rent the hundreds of bicycles that wheel their way up and down the boulevard. Restaurants are encouraged to offer open-air dining and bands are invited to play music appropriate for a Sunday morning.

This was very similar to what we experienced in the small Wisconsin town of Lake Mills where my wife grew up and where we lived during our restaurant adventure twenty years ago. I can easily vision this scenario in Morgan Hill.

Norm Alexander Resume

Education

- Santa Clara University – BS Mathematics, minor in Philosophy.
- Santa Clara University – MS Applied Mathematics, minor in Computer Sciences.
- Corporate Courses
Managing Managers; Negotiation Principles; Project Management; Commercial Real Estate Financial Analysis; Oral and Written Communication Techniques; Managing Interpersonal Relationships; Sales and Marketing Tactics and Strategies; Management and Leadership Courses.
Technical – Operating Systems Design; Data Base, Internet and Telecommunication Principals.

Military

- Graduated as a 2nd Lieutenant from ROTC at Santa Clara University. Trained at Fort Knox as an armor officer and then did duty as a Basic Training officer in Fort Leonard Wood, Missouri.
- Combat line officer in charge of a mechanized infantry platoon, Recon Platoon and Company Executive Officer in Southeast Asia.
- Awarded the **Silver Star, 2 Bronze Stars for valor and meritorious service, Purple Heart, Army Commendation Medal** and the Combat Infantry Badge.
- Trained at the Central Intelligence Agency operation at the School of the Americas, Panama Canal Zone.
- Exited the Army as a 1st Lieutenant after declining an immediate promotion to rank of Captain.

Professional Experience Overview

- Major account responsibilities including companies like AT&T, PG&E, Anschutz Corporation (now Qwest Communications, AEG and other corporations), American Family Insurance and Wells Fargo Bank.
- Industries covered included hospitals, financial institutions, transportation, manufacturing and retail.
- Account responsibilities in local, city, county, state and US federal government agencies.

Hewlett Packard

- Software Development Engineer in HP Business Computer Labs.
- Achieved top 1% ranking among all US sales reps in numerous years.
- Sales Manager of HP's Rocky Mountain district with 14 senior computer sales reps under my charge.
- Marketing and Order Processing Manager at HP's newly opened computer manufacturing division in Guadalajara, Mexico. Lived in Guadalajara for 2½ years.
- After returning to the US, formed a team comprised of former IBM sales reps which I hired that developed, implemented and taught sales courses nation-wide to HP sales reps on "How to Beat IBM".

Other Companies

- **Core Networks:** Halifax Nova Scotia. National Sales Manager for several large cable companies.
- **Com21:** Cable system equipment start-up that grew to \$700M in sales. As national account manager to AT&T Broadband (now Comcast), I worked with both engineers and C-level management to secure the largest multi-million dollar order the company had ever received.
- **Octel Communications** (now a division of Lucent): Sales Engineering Manager and Senior Product Marketing Manager at Octel, a start-up that became the largest voicemail company in the world.
- **Coldwell Banker:** Commercial and retail real estate sales.

Restaurant Operations

After taking leave from corporate America, I relocated to Madison Wisconsin to purchase, renovate and operate one of the largest full-service restaurant and meeting center in the Madison-Milwaukee-Chicago area. As president of Foray Enterprises, I managed the day-to-day operations of the business which employed 45+ employees and which accommodated up to 500 customers in a 4 level, 18,000 square foot facility.

Other Endeavors

- **Guest lecturer** at the US Air Force Academy in Colorado Springs, U of Colorado in Boulder, Santa Clara University, various high schools in California, Colorado and Wisconsin.
- **United States Soccer Federation** – Over 20 years coaching high school and competitive teams as well as being a participant coach with the US Olympic Development program. Coached an Orchard Valley Under-16 and Under-17 competitive team consisting of players from Sobrato, Live Oak and Gilroy High Schools.
- **President** – Almaden Valley HOA
- **President** – Saratoga CYSA Soccer Club

To LT ALEXANDER

DEPARTMENT OF THE ARMY
Headquarters, 25th Infantry Division
APO San Francisco 96225

GENERAL ORDERS
NUMBER 15127

10 December 1969

AWARD OF THE SILVER STAR

1. TC 320. The following AWARD is announced.

ALEXANDER, NORMAN 1LT INF USA

Co B, 2d Bn, 22d Inf, 25th Inf Div

Awarded: Silver Star

Date action: 18 October 1969

Theater: Republic of Vietnam

Reason: For gallantry in action: First Lieutenant Alexander distinguished himself by heroic actions on 18 October 1969, while serving as a platoon leader with Company B, 2d Battalion, 22d Infantry in the Republic of Vietnam. While on a reconnaissance mission, Company B came under intense enemy automatic weapons, small arms and rocket propelled grenade fire. During the initial contact, a point man was seriously wounded and was lying near a well searched hostile position. Immediately, Lieutenant Alexander placed his men into strategic position so that the maximum amount of firepower could be brought to bear on the insurgents. With complete disregard for his own safety, Lieutenant Alexander crawled through the bullet swept area toward his wounded point man. Spotting an enemy position, Lieutenant Alexander crawled to within a few meters of the emplacement and destroyed it with a hand grenade. Continuing on to the wounded man's side, Lieutenant Alexander directed the evacuation of his wounded comrade to a safe area where he then administered first aid to the soldier until a medical evacuation helicopter arrived to remove the man. His valorous actions were responsible for saving a man's life and contributed immeasurably to the defeat of the enemy force. Lieutenant Alexander's bravery, aggressiveness, and devotion to duty are in keeping with the highest traditions of the military service and reflect great credit upon himself, his unit, the 25th Infantry Division, and the United States Army.

Authority: By direction of the President, under the provisions of the Act of Congress, approved 9 July 1918, AR 2-5-1, and USARV Reg. 672-1.

FOR THE COMMANDER:

OFFICIAL:

JAMES M. CONNELL
Colonel, GS
Chief of Staff

E. L. Shirley
E. L. SHIRLEY
LTC, AGC
Adjutant General

DEPARTMENT OF THE ARMY
Headquarters, 25th Infantry Division
APO San Francisco 96225

GENERAL ORDERS
NUMBER 13107

24 October 1969

AWARD OF THE BRONZE STAR MEDAL FOR HEROISM

1. TC 320. The following AWARD is announced.

ALEXANDER, NORMAN E. 1LT ARMOR USA.

Co B, 2d Bn, 22d Inf, 25th Inf Div

Awarded: Bronze Star Medal with "V" Device

Date action: 29 September 1969

Theater: Republic of Vietnam

Reason: For heroism in connection with military operations against a hostile force: First Lieutenant Alexander distinguished himself by heroic actions on 29 September 1969, while serving as a platoon leader with Company B, 2d Battalion, 22d Infantry in the Republic of Vietnam. While established in a night defensive position, elements of Company B came under intense mortar and small arms fire from well hidden enemy positions. After insuring that all his men were well inside the perimeter, Lieutenant Alexander, with complete disregard for his own safety, exposed himself to the deadly barrage of enemy fire while directing accurate small arms and counter mortar fire at the insurgents' positions. His valorous actions contributed immeasurably to the thwarting of the enemy force. Lieutenant Alexander's bravery, aggressiveness, and devotion to duty are in keeping with the highest traditions of the military service and reflect great credit upon himself, his unit, the 25th Infantry Division, and the United States Army.

Authority: By direction of the President, under the provisions of Executive Order 11046, 24 August 1962, AR 672-5-1, and USARV Reg. 672-1.

FOR THE COMMANDER:

OFFICIAL:

S. R. Janis
S. R. JANIS

CPT, AGC

Asst AG

JAMES M. CONNELL

Colonel, GS

Chief of Staff

DISTRIBUTION:

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2-CO, 2d Bn, 22d Inf

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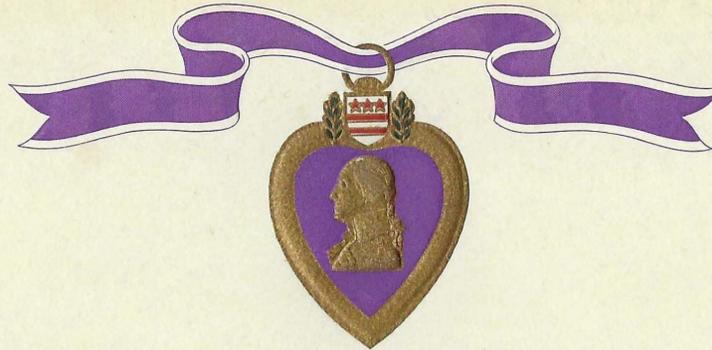
1-Off Pers Br

1-Div CSM

SPECIAL DISTRIBUTION:

1-TAGO, DA ATTN: AGPF-F

(for official personnel file)



THE UNITED STATES OF AMERICA

TO ALL WHO SHALL SEE THESE PRESENTS, GREETING:

THIS IS TO CERTIFY THAT
THE PRESIDENT OF THE UNITED STATES OF AMERICA
HAS AWARDED THE

PURPLE HEART

ESTABLISHED BY GENERAL GEORGE WASHINGTON
AT NEWBURGH, NEW YORK, AUGUST 7, 1782
TO

FIRST LIEUTENANT NORMAN E. ALEXANDER, [REDACTED] ARMOR, UNITED STATES ARMY

FOR WOUNDS RECEIVED

IN ACTION

21 AUGUST 1969, REPUBLIC OF VIETNAM

GIVEN UNDER MY HAND IN THE CITY OF WASHINGTON

THIS 26th DAY OF AUGUST 19 69

Ellis W. Williamson

ELLIS W. WILLIAMSON
Major General, USA
Commanding



Stanley R. Reor
SECRETARY OF THE ARMY



THE UNITED STATES OF AMERICA

TO ALL WHO SHALL SEE THESE PRESENTS, GREETING:

THIS IS TO CERTIFY THAT
THE PRESIDENT OF THE UNITED STATES OF AMERICA
AUTHORIZED BY ACT OF CONGRESS JULY 9, 1918
HAS AWARDED

THE SILVER STAR

TO

FIRST LIEUTENANT NORMAN ALEXANDER, [REDACTED], INFANTRY, UNITED STATES ARMY

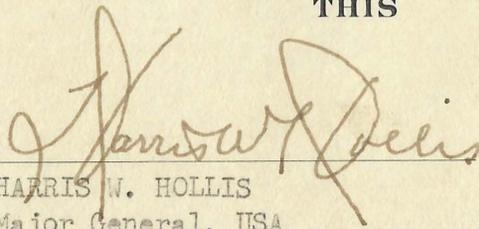
FOR

GALLANTRY IN ACTION

IN THE REPUBLIC OF VIETNAM ON 18 OCTOBER 1969

GIVEN UNDER MY HAND IN THE CITY OF WASHINGTON

THIS 10th DAY OF DECEMBER 19 69



HARRIS W. HOLLIS
Major General, USA
Commanding
25th Infantry Division





SECRETARY OF THE ARMY



THE UNITED STATES OF AMERICA

TO ALL WHO SHALL SEE THESE PRESENTS, GREETING:

THIS IS TO CERTIFY THAT
THE PRESIDENT OF THE UNITED STATES OF AMERICA
AUTHORIZED BY EXECUTIVE ORDER, FEBRUARY 4, 1944
HAS AWARDED

THE BRONZE STAR MEDAL

TO

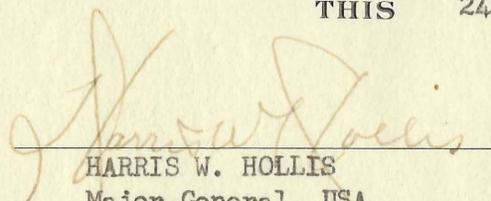
FIRST LIEUTENANT NORMAN E. ALEXANDER, [REDACTED], UNITED STATES ARMY

FOR

HEROISM IN GROUND COMBAT

IN THE REPUBLIC OF VIETNAM ON 29 SEPTEMBER 1969

GIVEN UNDER MY HAND IN THE CITY OF WASHINGTON
THIS 24TH DAY OF OCTOBER 1969


HARRIS W. HOLLIS

Major General, USA
Commanding
25th Infantry Division




STANLEY R. RESOR
SECRETARY OF THE ARMY



**City of Morgan Hill Application
for Appointment to
City Council Vacancy
Term ends December 2018**

City Clerk's Office
City Hall
17575 Peak Avenue
Morgan Hill, CA. 95037
Phone (408) 310-4678
Fax (408) 779-3117
michelle.wilson@morganhill.ca.gov

This application is a public record and will be included with the applicable City Council materials and may be posted on the City's website. Thank you for your interest in serving on the Morgan Hill City Council.

Full Name Paulo "Paul" Fernando Pascoal
Home Address [REDACTED]
Home Phone [REDACTED] Cell Phone [REDACTED]
Email [REDACTED]
Number of years lived in Morgan Hill 13
Occupation Civil Engineer Employer County of Santa Clara

In addition to completing the applicant questionnaire, please feel free to attach your resume. In order for your application to be considered, the applicant questionnaire must be completed.

I hereby certify that all statements made in this application are true and complete. I legally reside in the City of Morgan Hill. I am 18 years of age or older. In compliance with State law, I understand that I will be required to file a statement of Economic Interests upon appointment to office and annually thereafter. I understand that my application and materials will be considered a public record and thus will be available for public inspection and copying. The completed applications may also be published on the City's website.

Paul Pascoal

Applicant's Signature

Digitally signed by Paul Pascoal
DN: cn=Paul Pascoal, c=County of Santa Clara, Roads and Airports Dept.,
ou=Infrastructure Development, email=Paul.Pascoal@rda.sccgov.org, c=US
Date: 2017.01.05 15:11:53 -0800

1-5-2017

Date

Civic service is a privilege and responsibility of our citizens. The value and importance of the participation of our citizens cannot be measured. Your interest in serving on the City Council of the City of Morgan Hill is greatly appreciated.

APPLICANT QUESTIONNAIRE

1. Why do you want to be appointed to the City of Morgan Hill City Council?

I want to be appointed to the City of Morgan Hill City Council because I wish to serve my community. In addition, fellow citizens have asked me to serve. I believe the schedule of meetings accommodates my schedule.

2. What qualifies you to serve on the Morgan Hill City Council?

My qualifications to serve on the Morgan Hill City Council are the following:

1. I meet the eligibility requirements
2. Despite my political inexperience, I bring a ready, willing and able attitude to serve.
3. As a registered Civil engineer, my process for solving problems utilizes an analytical perspective on issues.
4. I have 10+ years of service on two Boards, one of an homeowners association and the other of a chapter of an engineer's union.

3. What are your top three priorities for the City of Morgan Hill?

The top three priorities for the City of Morgan Hill are:

1. Public Safety
2. Protecting our environment while preserving the agricultural historical identity of our community.
3. Slow growth with fiscally responsible infrastructure development.

4. Why should you be appointed to serve on the Morgan Hill City Council?

I should be appointed to serve on the Morgan Hill City Council because I have a passion for this small quiet community. Friends have asked that I apply because I identify with them. I share an appreciation with them for the local history and the cultural flavor. My demeanor is generally considered jovial and approachable. And I should be appointed because I care to have my children grow up in this open agricultural environment that has all but completely disappeared from San Jose.



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Full Name Prithpal Khajuria
Home Address [REDACTED]
Home Phone [REDACTED] Cell Phone _____
Email [REDACTED]
Number of years lived in Morgan Hill 10+ (1998 - 2002, 2005 - 2012 and 2014 - Present)
Occupation Employee Employer Intel Corporation

In addition to completing the applicant questionnaire, please feel free to attach your resume. In order for your application to be considered, the applicant questionnaire must be completed.

I hereby certify that all statements made in this application are true and complete. I legally reside in the City of Morgan Hill. I am 18 years of age or older. In compliance with State law, I understand that I will be required to file a statement of Economic Interests upon appointment to office and annually thereafter. I understand that my application and materials will be considered a public record and thus will be available for public inspection and copying. The completed applications may also be published on the City's website.

Prithpal Khajuria
Applicant's Signature

12/28/2016
Date

Civic service is a privilege and responsibility of our citizens. The value and importance of the participation of our citizens cannot be measured. Your interest in serving on the City Council of the City of Morgan Hill is greatly appreciated.

APPLICANT QUESTIONNAIRE

1. Why do you want to be appointed to the City of Morgan Hill City Council?

I will like to serve the community which gave me the opportunity to call Morgan Hill home, after migrating from India, but I moved out of Morgan Hill a couple of times due to work related changes but landed back in few years for one reason or another. It will be honer to represent and serve the citizens of Morgan Hill and support the city council for next two years.

2. What qualifies you to serve on the Morgan Hill City Council?

1. I have experience in working with various government agencies in different countries and around the world. I also understand the challenges of faced by people and how we can fix them.

3. What are your top three priorities for the City of Morgan Hill?

1. Contribute positively to help the city council on the tasks and policies in progress, by helping to speed up those processes.
2. Creating employment opportunities in the city by working with the city council, local business leaders, and community members.
3. Looking for opportunities to help the city of Morgan hill grow revenue to deal with any economic down turns in the future.

4. Why should you be appointed to serve on the Morgan Hill City Council?

1. I have experience in dealing with people from diverse backgrounds and working together to achieve common goals.

Prithpal Khajuria

Mobile : + [REDACTED] [REDACTED]

Innovative, result orientated, quick learner with leadership skills in managing a business, products, and partnerships. Excellent organizational and people skills, negotiation & persuasion skills, multi-task and work well in diverse, fast paced and changed an environment. Ability to quickly grasp strategic business objectives and develop a vision, solutions, and detailed execution plans to address these goals. I have experience working with global customers in Enterprise Software Market, IOT Software Platforms, Edge-To-Cloud Solution Integration in SaaS/PaaS Markets, and hardware systems design. Excellent track record in driving business in diverse industries in energy and industrial sectors.

Areas of Expertise Include:

- ◆ Global Product Management
- ◆ Strategic Alliances Management
- ◆ Monetization of Partnerships
- ◆ Customer Relationship Management
- ◆ Business Alliances Management
- ◆ Go-to-Market Strategies
- ◆ Strategic Partnership Management
- ◆ Global Business Development
- ◆ Product Strategy Management

PROFESSIONAL EXPERIENCE

Intel, Santa Clara, California

May 2015 – To Present

Technology Company leader in the semiconductor market, also developing Products to accelerate the adoption of IOT in various industries.

Marketing, Global Business & Product Line Management - Internet of Things Group

Currently leading business in multiple industrial sectors, in association with Fortune 500 companies. Defining requirements for **IoT market** to align Intel business with customer needs from cloud to edge hardware and software requirements. Leading every aspect of business to drive revenue targets.

Sentient Energy, Burlingame, California

March 2015 – May 2015

Leading Company in developing Sensors for Smart Grid Applications.

Consultant – IOT Product Management

Defining Requirements and Strategy for a product line which included a **Sensor's** and **Cloud based IOT Software Platform** for Device Management, Event Processing, and analytics. Also interviewed potential customers to gain insight into customer requirements, prioritizing customer feature requests and developed complete product roadmap for four quarters.

PG&E, San Ramon, California

Sept 2014 – Feb 2015

Single Largest Utility in California with 5.5M Electric Power Customers.

Consultant Business Technology – IOT & Grid Modernization Product Strategy

Responsible for Smart Grid communication strategy for Grid Modernization products, **Voltage Optimization, Transformer monitoring, Line Sensors and Fault Location Detection**. Evaluating Smart Grid products and wireless communication technologies for **Sensors** and **Field Area Networks** to connect PG&E power grid assets.

GridMaven/SK Telecom Americas, Sunnyvale, California

Jan 2014 – Sept 2014

Software Technology startup was providing software suite for managing communication Networks(2G/3G, LTE and Private), event processing and Event Correlation, Analyzing security threats, and various networking protocols.

Strategic Alliances Manager

Entrepreneurial drive with innovative abilities to identify the business opportunities and define a strategic vision to achieve business objectives in competitive and challenging environments. Leading strategic product management activities including Product Requirement, Market Requirement, customer engagement, partner engagement and solution delivery to customers using a SaaS model,

Ingenu San Diego, California

May 2012 – Jan 2014

*Wireless Networking technology company with communication technology for building an IOT Sensor Networks. Ingenu provides communication module's for **Sensor Integration, IOT Software Platform** for managing the IOT Devices and associated application.*

Director Product Management

Excellent product management experience with the capabilities to define product vision and driving products to succeed in the market. Managed multiple products from highly strategic to tactical levels,

Silver Spring Networks, Redwood City, California

May 2008 – May 2012

Wireless Networking technology company with leadership in Smart Grid Technologies for Building Wireless IOT Networks.

Senior Product Manager

Driving product requirements for an **IOT Software Platform**, managing the diverse input from Customers, Sales, Business Development, Technical Marketing, Engineering, Partners and various corporate stakeholders to implement the vision for Intelligent Networks in M2M Market.

Anritsu Morgan Hill/ Spirent Communications, Sunnyvale, California

1998 – 2008

A global leader in telecommunications solutions in the areas of Quality of Service for wireless networks. Spirent provided products for real-time monitoring of telecom infrastructure.

Senior Design Engineer

Directed market research, product lifecycle management and forecasting market requirements from key telecommunications products,

EDUCATION

PRAGMATIC MARKETING

The Pragmatic Marketing Framework, Graduated in Dec. 2015

UNIVERSITY OF PHOENIX, San Jose, California

Master of Business Administration in Global Business Management, Graduated in Jan. 2006

GULBARGA UNIVERSITY, Gulbarga, Karnataka, India

Bachelors of Engineering in Computer Science and Engineering, Graduated in June 1993



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michelle.wilson@morganhill.ca.gov

This application is a public record and will be included with the applicable City Council materials and may be posted on the City's website. Thank you for your interest in serving on the Morgan Hill City Council.

Full Name Ryan Maggio
Home Address [REDACTED]
Home Phone n/a Cell Phone [REDACTED]
Email [REDACTED]
Number of years lived in Morgan Hill 1.25
Occupation Account Executive Employer Xactly

In addition to completing the applicant questionnaire, please feel free to attach your resume. In order for your application to be considered, the applicant questionnaire must be completed.

I hereby certify that all statements made in this application are true and complete. I legally reside in the City of Morgan Hill. I am 18 years of age or older. In compliance with State law, I understand that I will be required to file a statement of Economic Interests upon appointment to office and annually thereafter. I understand that my application and materials will be considered a public record and thus will be available for public inspection and copying. The completed applications may also be published on the City's website.

Ryan Maggio
Applicant's Signature

~~12/21/1985~~ 12/21/2016
Date

Civic service is a privilege and responsibility of our citizens. The value and importance of the participation of our citizens cannot be measured. Your interest in serving on the City Council of the City of Morgan Hill is greatly appreciated.

APPLICANT QUESTIONNAIRE

1. Why do you want to be appointed to the City of Morgan Hill City Council?

I believe Morgan Hill is a great city. It is a growing, and family oriented community. As a young professional, and a father, I want to make a difference in the city that I plan on raising my children in. I believe that I have ideas about how to help facilitate growth without impacting the overall budget.

2. What qualifies you to serve on the Morgan Hill City Council?

At my previous resident I was the treasurer for 5 years of a 30+ unit HOA. I have been on my company's non-profit board for the past 6 years. The line of work that I am in requires me to understand people's needs, and fit their needs within a budget that has been set forth. I also feel that I can give the prespective of a younger family, and what we want out of this great community.

3. What are your top three priorities for the City of Morgan Hill?

1) Schools - I think that all schools need improvement. That can range from government subsidies to test scores. We need to invest more resources into getting the Morgan Hill schools to that of a Los Gatos, Palo Alto.

2) Downtown - With the money being invested into the downtown area, we need to ensure that growth can be managed and controlled. This is a very broad topic but I think it first starts with the infrastructure that is already in place. Is there enough of a police force intact to ensure public safety. Do we have emergency response units available. What is the overall impact to parking, and roads as these investments are being made? What does it do to the residents that live downtown? How can we as a community help ensure that we attract the right kind of people to the downtown area. These are all things I want to ensure happens when it comes to the downtown renovations.

3) 21st Century accommodations - I want to see Morgan Hill become a Young Executive community. I do not believe we are setup for this at this time. We need to get larger companies, i.e. - Google, Comcast, Apple, to invest in infrastructure in Morgan Hill. Many people need to tele-commute, but yet we have an inferior internet provider. We do not have a clean way of providing mass transportation to some of the larger companies. We should be encouraging Google, Facebook, Apple, etc to have bus picks in the town. This would drive more employees to the Morgan Hill Area, which will only increase property prices, and property taxes that can be re-invested into the community. I also believe that we need to entice businesses to open up offices in MH. We have many 100k sq ft buildings sitting empty.

4. Why should you be appointed to serve on the Morgan Hill City Council?

I think I am passionate about the city I live in, and that is one of the key reasons why I should be appointed to the City Council. I believe that we can be the next Los Gatos, Los Altos, or Menlo Park. We have the landscape but we need to reinvest our funds into what will take us to that next level. I think I will be able to hear from my community and work with the city elected officials on what the people are saying. I am not a politician by any means. I am Father, and a Husband that works in high tech. I get what needs to be done help families thrive. I put in the late hours for work, and would love to put more back into my community.



CITY OF MORGAN HILL

**City of Morgan Hill Application
for Appointment to
City Council Vacancy
Term ends December 2018**

City Clerk's Office
City Hall
17575 Peak Avenue
Morgan Hill, CA. 95037
Phone (408) 310-4678
Fax (408) 779-3117
michelle.wilson@morganhill.ca.gov

This application is a public record and will be included with the applicable City Council materials and may be posted on the City's website. Thank you for your interest in serving on the Morgan Hill City Council.

Full Name Sanjar Chakamian
Home Address [REDACTED]
Home Phone [REDACTED] Cell Phone [REDACTED]
Email [REDACTED]
Number of years lived in Morgan Hill 29
Occupation Management Consultant Employer Self

In addition to completing the applicant questionnaire, please feel free to attach your resume. In order for your application to be considered, the applicant questionnaire must be completed.

I hereby certify that all statements made in this application are true and complete. I legally reside in the City of Morgan Hill. I am 18 years of age or older. In compliance with State law, I understand that I will be required to file a statement of Economic Interests upon appointment to office and annually thereafter. I understand that my application and materials will be considered a public record and thus will be available for public inspection and copying. The completed applications may also be published on the City's website.

[Handwritten Signature]
Applicant's Signature

01/06/2017
Date

Civic service is a privilege and responsibility of our citizens. The value and importance of the participation of our citizens cannot be measured. Your interest in serving on the City Council of the City of Morgan Hill is greatly appreciated.

APPLICANT QUESTIONNAIRE

1. Why do you want to be appointed to the City of Morgan Hill City Council?

I have been a resident of Morgan Hill for 29 year and have seen how the city has changed over time. I retired a few years ago and wanted to give back to this community and joined the Morgan Hill Downtown Association. My goal was to help Morgan Hill to improve further and become a great place to live.

I feel as part of the City Council I can have a bigger role and impact on the future of our city and that's why I am applying.

2. What qualifies you to serve on the Morgan Hill City Council?

I am a Civil Engineer with over 30 years of experience in construction, manufacturing, information technology and business development. The last 20 years I have been involved in these fields as an senior executive Vice President and have extensive experience in management, process improvement and cutomer satisfaction.

Currently I am on the Board of MHDA, President of another non-profit organization, member of the Board of Directors of a for-profit manufacturing company in San Jose, and CEO of small medical group. I feel all of my business experience can be beneficial to this role.

3. What are your top three priorities for the City of Morgan Hill?

I feel the current objectives of the City are inline with my objectives. I feel strongly about the safety of our city, improvements to the city's infrastructure, and maintaining the environment. My hope is to be part of a Council that can continuously work as a team to improve its work so we can achieve our goals.

4. Why should you be appointed to serve on the Morgan Hill City Council?

I feel I have the necessary experience and background to be an effective member. My involvement with MHDA has also been helpful to better understand some of the City's objectives. I also need to better understand the requirement of this position so we both can make a better decision. I look forward to meeting with the interviewing team to further discuss these issues.



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Full Name Theresa Pittman
Home Address [REDACTED]
Home Phone [REDACTED] Cell Phone [REDACTED]
Email [REDACTED]
Number of years lived in Morgan Hill 1
Occupation Nurse Practitioner Employer Women's Care for Life

In addition to completing the applicant questionnaire, please feel free to attach your resume. In order for your application to be considered, the applicant questionnaire must be completed.

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Theresa Pittman
Applicant's Signature

January 3 2017
Date

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APPLICANT QUESTIONNAIRE

1. Why do you want to be appointed to the City of Morgan Hill City Council?

As a homeowner in Morgan Hill, my husband and I have made a substantial commitment in this community. We researched the area extensively. We are inspired by this small town culture yet Morgan Hill has diversity, tolerance, and economic growth within a big city framework. I want Morgan Hill to grow within this framework.

2. What qualifies you to serve on the Morgan Hill City Council?

I have years of experience managing numerous diverse problems and people within all age groups, all economic status and all professions. I have negotiated with large corporations and small business. I am emphatic yet direct. I am objective and non judgmental and educated from a global perspective.

3. What are your top three priorities for the City of Morgan Hill?

- 1 Slow down residential growth by growing within our city limits to prevent careless urbanization and protect some of our open space.
2. Foster economic growth. Find more partners in the business community advocating local jobs.
3. Advance our public school system

4. Why should you be appointed to serve on the Morgan Hill City Council?

I grew up in this valley when it was semiconductor orientated. Truly SILICON VALLEY. I remember Lockheed, National Semiconductor, IBM, apricots and prune orchards. As a 18 year resident of downtown San Jose living in an old Victorian home, I saw the rise, the fall or simply put the seesaw of San Jose downtown development.

Moreover with my background professionally, I move towards the objective not subjective. I am resourceful, intelligent and have the wisdom of long time bay area resident. I am not a professional politician. However I could bring a fresh vision, a distinctive perspective to this council.



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Full Name THOMAS HEATON SPITTERS

Home Address _____

Home Phone _____ Cell Phone [REDACTED]

Email [REDACTED]

Number of years lived in Morgan Hill _____

Occupation _____ Employer _____

In addition to completing the applicant questionnaire, please feel free to attach your resume. In order for your application to be considered, the applicant questionnaire must be completed.

I hereby certify that all statements made in this application are true and complete. I legally reside in the City of Morgan Hill. I am 18 years of age or older. In compliance with State law, I understand that I will be required to file a statement of Economic Interests upon appointment to office and annually thereafter. I understand that my application and materials will be considered a public record and thus will be available for public inspection and copying. The completed applications may also be published on the City's website.

Applicant's Signature

DECEMBER 24 2016

Date

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APPLICANT QUESTIONNAIRE

1. Why do you want to be appointed to the City of Morgan Hill City Council?

AM FLOORED BY SIEBERT'S DEPARTURE. MY PRESENCE ON CITY COUNCIL WILL SERVE TO RATIONALIZE "ZONE AND BUILD" FUTURE OF MORGAN HILL. ALSO, MORGAN HILL DOES NOT HAVE A STRONG CENTRISM ABOUT IT -- TOO MANY VOICES VOTING THEIR FEET AND POCKET BOOK AND LANDING ON CITY COUNCIL IN THE PROCESS -- THIS TO RATIONALIZE AS WELL. PROJECTS FOR CITY COUNCIL IN WHICH I WOULD PARTICIPATE : CULTURE AND ARTS, TOURISM APART FROM REST STOP AND RESORT ACTIVITIES; LIBRARY AND LITERACY DEVELOPMENT; YOUTH PROGRAMS AS MORGAN HILL HAS MANY YOUTH; OTHER.

2. What qualifies you to serve on the Morgan Hill City Council?

BUSINESS BACKGROUND WITH BUSINESS DEGREE. POLITICAL ACTIVISM UNOFFICIALLY SINCE THE AGE OF 12, OFFICIALLY SINCE GRADUATING SCHOOL IN 1991. PARTICIPATED IN POLITICALLY INFLUENTIAL MOVEMENTS AND GOVERNMENT CAMPAIGNS MAJORLY STARTING WITH THE REAGAN FEDERAL GOVERNMENT IN 1980.

3. What are your top three priorities for the City of Morgan Hill?

1. RATIONALIZE "ZONE AND BUILD".
2. ENCOURAGE PERMANENCE IN TOWN FOR RESIDENTS AND BUSINESSES ALIKE.
3. YOUTH, ACADEMIC, AND ATHLETIC, CIVIC PROGRAMS.

4. Why should you be appointed to serve on the Morgan Hill City Council?

INTERIM POSITION UNDER AT LEAST SOME ACCORD AND SATISFACTION AS TO MY REPRESENTATIVE / ADMINISTRATIVE ACTIVITIES FROM COLLEAGUES AND THE MAYOR MIGHT LEAD TO FURTHER CONSTRUCTIVE WORK.



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Full Name Monica Pette
Home Address [REDACTED]
Home Phone [REDACTED] Cell Phone [REDACTED]
Email [REDACTED]
[REDACTED] years lived in Morgan Hill 11 years
Occupation Associate Counsel Employer West Marine Products, Inc.

In addition to completing the applicant questionnaire, please feel free to attach your resume. In order for your application to be considered, the applicant questionnaire must be completed.

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Applicant's Signature

January 6, 2016

Date

Civic service is a privilege and responsibility of our citizens. The value and importance of the participation of our citizens cannot be measured. Your interest in serving on the City Council of the City of Morgan Hill is greatly appreciated.

APPLICANT QUESTIONNAIRE

1. Why do you want to be appointed to the City of Morgan Hill City Council?

I am interested in serving as a member of Morgan Hill's City Council because I want to participate in the future of Morgan Hill in a meaningful way in order to preserve the small town charm that few other cities can still boast of, while ensuring that we have a fiscally responsible plan for the future.

My family has lived in Morgan Hill for more than 10 years, and my parents have lived here for over twenty years. I was born and raised in Cupertino, and I've seen the entire Bay Area grow in both positive and negative ways in those many years. I'd like to use my firsthand experience as a reference point to support strategies that I've seen successfully implemented elsewhere in other communities while avoiding some of the pitfalls and failed strategies I've also witnessed.

I'm incredibly proud of so much about Morgan Hill; our efforts to preserve meaningful open space and agricultural areas, our public safety efforts and the small town community-feel of our police and fire departments, and the diversity of our citizenship are among those things that make me most proud. As a member of City Council, I'd work to support the continued success of those efforts. I'd like to work to see clarity and definition of our goals around educating our youth and our future development policies so that our community has greater sense of the vision in those areas. I believe that few Bay Area towns can still boast of a small town feel the way Morgan Hill can -and that is a unique commodity that should be thoughtfully protected.

2. What qualifies you to serve on the Morgan Hill City Council?

As a licensed attorney I'm capable of understanding complex matters involving all manner of laws, codes and regulations.

In my professional life, I spend a great deal of my time advising business partners of the "the best way forward" so they can make informed decisions about how to proceed under the facts and circumstances which are presented. In my experience, there are always pros and cons to the many potential solutions that exist to any one problem. My responsibility is to objectively identify the pros and cons to the various solutions and move forward with a recommendation from there. I believe this is a skill set that is consistent with the responsibilities of a council member.

3. What are your top three priorities for the City of Morgan Hill?

1. Clarify strategic plan and its impact on the community
2. Focus on public school needs for the community
3. Preserve small town feeling of Morgan Hill while planning for responsible fiscal growth

4. Why should you be appointed to serve on the Morgan Hill City Council?

I am fair, objective and enjoying working with people from all walks of life. I am committed to the future of Morgan Hill and would seek to serve the community to address all resident's concerns and needs.



OBJECTIVE: To obtain a position which allows me to use my education, skills and extensive human resources work experience in a meaningful way that offers the possibility of continued professional growth.

EMPLOYMENT HISTORY:

WEST MARINE PRODUCTS, INC., Watsonville, California

Associate Counsel

October 2012 - Present

Duties: Oversee and manage strategy for all litigation, including wage & hour class actions, discrimination and employment claims, and customer and other third party matters. Review, negotiate and draft contracts, including technology, reseller and licensing agreements. Monitor and analyze legal developments in employment, consumer, retail, IT, and manufacturing sectors. Provide legal advice on regulatory and compliance matters including intellectual property, vendor agreements, labor law, and environmental and financial regulations across organization. Act as trusted advisor to business partners. Oversee the Ethics Committee, the Recall Taskforce and the dive operations for the Dive Program. Provide subject matter expertise on emerging risks, including Conflict Minerals, FCPA, Code of Ethics and Privacy/Cyber Security laws. Research matters on behalf of the Board of Directors. Oversee Risk Management, all insurance, including directors & officers coverages, as well as premises liability and auto and product claims.

Sr. Director of Risk Management and Benefits

March 2007 – October 2012

Duties: Oversaw Corporate Risk Management and Benefits Administration. Managed all benefits programs and administration, including large self-insured health insurance program, dental/vision, 401k, and deferred compensation and wellness programs. Oversaw compliance matters relating to new healthcare coverage laws and benefit offerings. Manage litigation, product liability, auto and personal injury claims. Develop safety programs in a multi-state environment. Respond and resolve governmental agency inquiries and investigations. Manage broker relationships and secure all insurance, including directors and officers coverage, for the company with inventory and assets in excess of \$400,000,000. Oversee workers compensation claims and all casualty and customer claims. Partnered with major business groups to advise and develop loss control protocols and procedures, develop loss control procedures for chain.

AMERICAN SKIING COMPANY, Park City, Utah

Vice President, Human Resources & Risk Management, ASC the Canyons

August 2002 – April 2005

Duties: As a member of the Senior Executive team, oversaw all Human Resource and Risk Management functions for resort operations and hotels. Responsibilities included long and short term strategy development for the recruitment, hiring and training of 2000+ staff members at multiple work sites, including unionized work units. This high visibility resort, which hosted Olympic and Sundance Film Festival venues required precision delivery of service through the organization. Human Resources managed all recruiting, including from a large international base, staff training, orientations, customer service protocols and processes, contingent labor and security needs in support of the primary vision of this 4-season, high end resort experience for guests which included extensive hotel operations, retail outlets, ski shops, food and beverage, banquet and concert venues, golf, real estate development, sales and marketing operations, and fractional and whole ownership property management and sales, as well as all mountain operations. Oversaw all benefits administration and payroll functions. Developed and chaired Diversity Committee programs and was responsible for securing H2b and J-1/J-2 visas. Responsible for budget preparation and final approval of all staff forecasting. Conducted staff assessments, executive development programs, team-building exercises and worked to align all departmental goals with strategic long-term goals and Company culture. 10+ direct reports. Reported to the President.

AMERICAN SKIING COMPANY, South Lake Tahoe, California

Vice President, Human Resources, ASC Heavenly Ski Resort

August 2001 – July 2002

Duties: Oversaw all Human Resource and Risk Management functions. Responsible for recruitment, hiring and training for staff of 2000+ employees, in a highly seasonal resort environment. Developed best practices for off-season sharing of employees between winter and summer resorts in Alaska and New Zealand to support return of highly-skilled, but highly seasonal labor force. Maintained legally-compliant employee handbooks and training materials. Represented employer before the State Labor Commissioner. Responsible for OSHA, EEOC and other compliance programs and all workers compensation programs, including safety/training incentive programs. Responsible for budget preparation and performance to plan. Supported due diligence efforts for sale to Vail Resorts Corporation. Moved to the Canyons with American Skiing Company when Heavenly was sold to Vail Resorts Corporation. 15+ direct reports. Reported to the President.

CALIFORNIA POLYTECHNIC UNIVERSITY, San Luis Obispo, California

Adjunct Professor

March 2000 – December 2001

Duties: Developed materials and lectures for senior level course required of all Recreation Administration majors and examined federal, state and local laws impacting industries; including labor laws, OSHA, ADA, FMLA, contracts, tort and insurance law. The course also examined the role of worker's compensation insurance, general liability and property insurance, the methods of evaluating risk and liability, as well as the development of systems to reduce exposure.

KIRKWOOD SKI RESORT, Kirkwood, California

Vice President, Human Resources, Legal & Risk

May 1993 – December 1999

Duties: Oversight of recruitment, orientation and staff training for ski resort with year-round recreation and real estate development interests. Developed customer service metrics to improve hiring methodologies to support a highly customer-centric culture. Drafted company's first succession plan for executives. Managed internal investigations and employee relations. Oversaw payroll and benefits for the company. Drafted compliance and training materials for all departments at all levels, from hourly staff to senior executives. Managed and settled claims from third-parties, employees and regulatory agencies, including the EEOC, EPA, DOT and Army Corps of Engineers. Ensured regulatory compliance in all matters relating to the Resort. Onsite emergency room liaison to Barton Memorial Hospital satellite operations. Oversight of security and safety programs for all aspects of operations, including: lodging, food & beverage, ski rentals, retail sales, grounds keeping, security, public utility operations, facilities maintenance, child care and public elementary school, as well as all mountain operations functions of snow safety, lift operations, and ski patrol. Successfully worked through two ownership acquisitions and several recapitalization efforts. 15+ direct reports. Reported to the President.

ADAMS, DUQUE AND HAZELTINE, LAW FIRM, San Diego, California

Attorney

November 1990 - April 1992

EDUCATION:

1990 Juris Doctorate Degree, University of San Diego, School of Law
1987 Bachelor of Science Degree, Political Science, Univ. of California, San Diego

AFFILIATIONS and DESIGNATIONS (Past and Present):

Licensed Attorney, California Bar Association (#153142)
SPHR Designation, Human Resource Certification Institute, (no longer active member of SHRM)
Speaker for National Retail Federation on Conflicts Minerals



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Full Name Troy Sterling Knapp
Home Address [REDACTED]
Home Phone [REDACTED] Cell Phone [REDACTED]
Email [REDACTED]
Number of years lived in Morgan Hill 3.5
Occupation Account Manager Employer ADP

In addition to completing the applicant questionnaire, please feel free to attach your resume. In order for your application to be considered, the applicant questionnaire must be completed.

I hereby certify that all statements made in this application are true and complete. I legally reside in the City of Morgan Hill. I am 18 years of age or older. In compliance with State law, I understand that I will be required to file a statement of Economic Interests upon appointment to office and annually thereafter. I understand that my application and materials will be considered a public record and thus will be available for public inspection and copying. The completed applications may also be published on the City's website.

[Handwritten Signature]
Applicant's Signature

1/6/2017
Date

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APPLICANT QUESTIONNAIRE

1. Why do you want to be appointed to the City of Morgan Hill City Council?

I want to be appointed to the City of Morgan Hill City Council so I can continue to serve my community. I have been fortunate to serve my country for eight years as a United States Marine and I have also been fortunate to serve our local community through many volunteer efforts in our local schools. My family, Terese, and our three children, Joseph, Benjamin and Addison live in Paradise Valley and as a family we work to volunteer and support our local community. I feel strongly about the positive direction of the City Councils' Priorities, Goals and Strategies and would be honored to work with the Council to realize their stated commitments. Additionally, as a committed and professional diversity advocate I would seek to affirm the Council's recent statement of support and assurance.

2. What qualifies you to serve on the Morgan Hill City Council?

Many of my professional experiences and competencies can complement and assist in the work of the Morgan Hill City Council. As a career professional I have 20+ years of personnel and process management, process improvement and implementation, organizational development/design, training, coaching and mentoring, client management, change management, vendor management, equal opportunity employment advocacy, compliance, and employee relations. Additionally, I have significant leadership development and practical experience during eight years of honorable and decorated service in the United States Marine Corps.

3. What are your top three priorities for the City of Morgan Hill?

I clearly understand this will be filling a vacated seat and will be an appointed position and not an elected one and will conduct myself accordingly. The main priority will be to support the Council and community in continuing to carry out the Council's stated priorities, goals and strategies as stated in the 2016 commitment. Personally and professionally my skills, competencies and interested could gravitate towards:

1. Community Development - with an eye on management of park, recreation and open space development as well as seeking a good growth balance between commercial and residential development & redevelopment.
2. Community Planning – holding a special interest in blueprinting of economic development; reasonable and measured zoning code review, and strategic development of housing strategy.
3. Participation in Regional Initiatives – with a special interest in working with the recreation masterplan; participation in the water efficiency task force and working with the regional housing task force.

4. Why should you be appointed to serve on the Morgan Hill City Council?

I would be a good candidate for appointment as I have a strong professional background in taking over initiatives and being able to quickly come up to speed on critical issues. Having lived and worked in this community I have had numerous opportunities to volunteer and serve this community. My base desire here is to continue to serve this community and seek common ground and sensible solutions for our most pressing issues. My professional corporate career, volunteerism, and service in the United States Marine Corps position me well for this challenge.

PROFILE

Versatile account manager adept at sourcing, screening, presenting, and closing candidates from C-level executives to the individual contributor | A creative and experienced talent acquisition professional that efficiently develops, implements, and manages scalable and repeatable recruiting and staffing programs | Wide spectrum of experience across numerous industries including; Biotechnology, Research, Medical, Information Technology, Financial Services, Consulting, and Government | Well versed in numerous staffing/interviewing methodologies and applicant tracking systems | United States Marine Corps trained recruiter and decorated combat veteran.

EMPLOYMENT HIGHLIGHTS

Client Relationship Manager, ADP (Clients: Amgen & Onyx Pharmaceuticals) 10/10 – Present

- Client Relationship Management for Amgen and Onyx Pharmaceuticals providing recruitment services for their Regulatory Affairs, Research and Development, Operations and Finance functions.
- Provided Talent Acquisition leadership and direction to the steering committee developing a Post-Doctoral Fellowship program.
- Ownership of Veterans Advocacy program to drive hiring to comply with VEVRAA regulations.

Staffing Consultant, Sterling Associates 03/06 – 10/10

- Senior recruiter for clients including; Alcon, ACS, Medicare y Mucho Mas, Xerox, University of Colorado, Hewitt Associates, Halliburton, BP, IAP-WS, L3 Communications, Union Bank, etc.

Senior Staffing Manager, Hewitt Associates, LLC 02/03 - 03/06

- Staffing Manager responsible for the hiring, training and leadership of a team of 25 responsible for 3,000 annual hires for McKesson and 15 geographically dispersed recruiters responsible for 1,200 national and international hires for Sun Microsystems.
- Account Manager with responsibilities for Sun’s Technical Services, Global Sales Organization, Marketing, Services, Government and University Relations. Provide market knowledge, closing strategies and compensation guidance to Hiring Managers, Recruiters and Business Partners.
- Developed and implemented University Relations Recruitment Program for early identification of candidates involved in graduate/post-graduate research aligned with Sun’s strategic hiring plan. Trained staff on these sourcing methods; including, literature review, white papers, lectures, etc.

Staffing Consultant for Countrywide, Transamerica and Sterling Associates 08/99 - 02/03

- Full life cycle recruiting for the TSA, rStar Networks, AskDrTech, and Bank of America.
- Lead recruiter for Transamerica’s National Internal Sales Desk. This \$3 million project comprised the complete staffing of sales centers in the home offices and three regional marketing centers.

United States Marine Corps 01/89 - 01/97

- Operations Officer during the first Gulf War. Developed the specialized equipment and techniques to coordinate division level intelligence and operations from an array of Assault Amphibian Vehicles.
- Interpreted space and aviation imagery to provide intelligence analysis and operational recommendations at the top-secret level for the Commanding General of the 4th Marine Division.
- Award winning recruiter for the Denver area with most new recruits for three consecutive quarters.

EDUCATION

B.A. in Psychology at the University of Colorado at Boulder (GPA: 3.351)
Graduate work in Organizational Development at John F. Kennedy University (GPA: 4.0)

ORGANIZATION & AFFILIATIONS

Society for Human Resource Management | American Psychological Association - Society for Industrial and Organization Psychology | Peninsula and ProMatch Network – a division of the Employee Development Department | Veterans of Foreign Wars and the American Legion

ARTICLES AND PUBLICATIONS

- Compiled, evaluated, and implemented the requests of three editors and 32 independent reviewers for the textbook, "Neuroscience, a Psychological Approach, by Dr. T. Smock. Completed technical research as directed by the author. Wrote all figure captions for the text and portions of 3 chapters.
- Researched, wrote, and presented scientific literature reviews on stress related pathway in the brain. Developed protocol procedures to test effectiveness of 5 separate anesthetics on research subjects. Performed several neurosurgical procedures. Collected and statistically analyzed data for significance. Participated heavily in authorship of the final research publication, "Corticotrophin Releasing Factors in Stress Mediated Pathways between the Central Amygdaloidal Nucleus and the Bed Nucleus of the Stria Terminalis"
- Authored and presented numerous pre-deployment seminars encompassing the customs and legal regulations of overseas deployment for a 650+ man military battalion. Composed and submitted over 200 press releases to champion the work and success of servicemen in local media outlets.

PRESENTATIONS

- Guest Lecturer at John F. Kennedy University; "The Role of the Standard Pattern of Affective Dynamics in Organizational Transformation."
- Presented abstract on the role of mental illness in the authorship of Virginia Wolfe to the American Psychological Association – division of Abnormal Psychology.
- Presenter for the University of Colorado Graduate Neuroscience program, "Success & Failures in the Methodologies of Single Unit Neuroelectrode Recording Protocols in Anesthetized Subjects."

AWARDS

Professional:

- Management Recruiters International Top Producing Account Executive Award.
- Countrywide Home Loans; Branch Expansion Award.
- Citation from the United States Marine Corps for exceptional work in the field of Recruiting.
- Received four meritorious military promotions.
- Military Awards include:
 - Two Navy Achievement Medals (one for garrison operations and one for combat operations); Combat Action Ribbon; Navy Unit Citation; Good Conduct Medal; National Defense Service Medal; Southwest Asia Service Medal with two bronze stars; Two Sea Service Deployment Ribbons; Kuwait Liberation Medal, awarded by the Kingdom of Saudi Arabia; Kuwait Liberation Medal, awarded by the Emirate of Kuwait; Commanding Generals Certificate of Commendation for excellence in Military Recruiting; Commanding Generals Certificate of Commendation for leadership in the U.S. Military Professional Literature Development Program; Commanding Officers Meritorious Mast for service above and beyond the call of duty; Recognized as Non-Commissioned Officer of the quarter for two quarters; Rifle Expert, second award. Pistol Expert.

Civic:

- Appointed as ombudsman for the 1st Armored Assault Battalion and Mayor of Naha, Japan.
- Recognized by the Denver Police Department for creating and managing a neighborhood watch program in the high-risk area Steele Neighborhood.
- Labor Relations liaison for the Denver mayoral campaign of George Knapp.

Scholastic:

- Member of the Gold Key National Honor Society
- Dean's list for academic excellence for 6 semesters; Graduation with Honors.



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Fax (408) 779-3117
michelle.wilson@morganhill.ca.gov

This application is a public record and will be included with the applicable City Council materials and may be posted on the City's website. Thank you for your interest in serving on the Morgan Hill City Council.

Full Name Yvonne Martinez
Home Address _____
Home Phone _____ Cell Phone _____
Email _____
Number of years lived in Morgan Hill 21+
Occupation Urban Planner Employer N/A

In addition to completing the applicant questionnaire, please feel free to attach your resume. In order for your application to be considered, the applicant questionnaire must be completed.

I hereby certify that all statements made in this application are true and complete. I legally reside in the City of Morgan Hill. I am 18 years of age or older. In compliance with State law, I understand that I will be required to file a statement of Economic Interests upon appointment to office and annually thereafter. I understand that my application and materials will be considered a public record and thus will be available for public inspection and copying. The completed applications may also be published on the City's website.

Yvonne Martinez
Applicant's Signature

1/6/17
Date

Civic service is a privilege and responsibility of our citizens. The value and importance of the participation of our citizens cannot be measured. Your interest in serving on the City Council of the City of Morgan Hill is greatly appreciated.

APPLICANT QUESTIONNAIRE

1. Why do you want to be appointed to the City of Morgan Hill City Council?

Morgan Hill has been home to me for 20 years and as a longtime resident with my parents and family here for over 37 years, I am vested in my hometown. I am proud to have had the privilege to grow up and attend P.A. Walsh Elementary, Britton Middle School and Live Oak High School. My close family and friends are in all stages of life, from grandparents and parents, to middle age friends with families, college students, youth and young children helping me to be mindful of all residents in my everyday. Now, with a family of my own, I would like to give back to the community that built me to ensure our children and residents will inherit and enjoy a better Morgan Hill for years to come. I have a passion to serve the community, would be committed to listening to our towns' needs and working for Morgan Hill residents to enhance the legacy of our gorgeous town.

Over the years, my family and I have been involved in numerous groups and aspects of the community from softball, soccer, and theatre to a family wedding at the community center and participating in annual events such as the Taste of Morgan Hill and Mushroom Mardi Gras just like many of our residents. Although we have seen much change over the years, the strong sense of community remains unchanged, and it is this and the willingness of residents to engage in discussions determining our priorities, which is key to the City's future success.

Morgan Hill's strong community is the common fabric that weaves through the lives of those who call it home. I love Morgan Hill and all it offers and I am excited by the opportunity to influence, shape and guide our community with the help of all residents, bringing my experiences living here and in other cities throughout different stages of life together to better the place we call home.

2. What qualifies you to serve on the Morgan Hill City Council?

I am an excellent candidate for City Council because I am deeply familiar with Morgan Hill, and the everyday benefits and challenges residents encounter living here. I earned an undergraduate degree in International Business and a Masters of Urban Planning at NYU focusing in Economic Development enabling me to be well versed in issues pertaining to the City. I have served and am familiar with governance and because of my personal and professional background I would enhance the diversity of the Council.

Professionally, my background is in Business Development, Real Estate, Economic Development and Infrastructure. Some of the work I have done includes serving as project manager for a \$90MM mixed use development project, as a Business Analyst in commercial real estate, a community advisor to a redevelopment project in India and researching a local economic development project in Nicaragua for my Masters thesis in collaboration with the United Nations Development Programme. Having worked with public and private organizations in project management, housing, commercial real estate and economic development I understand and appreciate the importance of both and I am keen on finding where interests intersect and can be mutually beneficial.

Having experience in governance and serving in an elected position in a public capacity will help me quickly ramp up and be able contribute to the City Council. During my undergraduate work, I minored in political science and I was elected as the Business Representative to Student Council. Then during my graduate studies, I was elected twice to represent the Urban Planning Department at NYU. This experience together with my formal training as a planner make me familiar with budgets, general plans, municipal ordinances, special districts, and reports. I realize it often requires extensive reading, public forum, seeking and addressing community input, understanding issues can be sensitive and/or complex and are important to handle fairly and with discretion.

3. What are your top three priorities for the City of Morgan Hill?

The first priority I would focus on is encouraging economic development in Morgan Hill by recruiting and retaining businesses and bringing development and transportation. Morgan Hill has the challenge of competing with other regional cities for talent and businesses to locate. We are neighbors to the greatest global economic driver, Silicon Valley, and we need to find ways to better attract and incentivize employers to bring their business to Morgan Hill. Closely tied to attracting business is ensuring our downtown redevelopment and revitalizing of other areas such as the south Monterey corridor are successful. Accentuating and marketing our small town charm is critical to Morgan Hill continuing to be a destination for recreation, leisure and business while creating jobs and enabling the City to generate future revenues. Further, bringing more and better jobs to Morgan Hill would support better transportation negating some traffic, and increase the infrastructure required to compete for business.

My second priority would be supporting opportunities to build more affordable and senior housing into our growth to meet the needs of varied income residents, critical to the success of our local economy, while preserving the character of Morgan Hill. We lean on teachers, police, firefighters, and service and recreation workers to provide the daily services we depend on as well as students to provide talent to our future workforce. Yet wages do not match the very high cost of living in Morgan Hill. I would like to do a better job providing mixed income housing when we experience growth so individuals invested in our town can choose to live in the community where they work. Further, longtime senior residents, many who live on fixed incomes are one of our most vulnerable groups at risk of being priced out of Morgan Hill. I want to ensure residents can continue to live in Morgan Hill throughout all phases of their lives. Having a healthy age mix of residents and retaining residents who have invested in Morgan Hill build the strong sense of community Morgan Hill boasts.

And my third priority would be making our infrastructure a focus. If we want to remain one of the leading communities people desire to live, work and play in, we must be sure we can provide the basic core infrastructure services they demand. This includes maintaining a safe and clean water supply, good and safe roads and transportation systems, telecommunications that meet the data demands of our time for residents and businesses, well planned wastewater and solid waste facilities and adequate emergency management.

4. Why should you be appointed to serve on the Morgan Hill City Council?

I am dedicated and passionate about preserving the character of Morgan Hill, while working to serve the needs and further the ongoing priorities and focus areas of the City.

As a deep-rooted local, an urban planner, a parent with a young family, a career woman and a Latina, I can appreciate the interests of various groups including business owners, civic leaders, seniors, children, and parents raising families, many of whom I grew up with, or know through family living in Morgan Hill much longer than me. I would add to the diversity and perspective of the City Council. After seeking higher education, working professionally and being exposed to other cities, I returned to my favorite place, Morgan Hill, excited to listen and learn our community's needs and apply what I have learned here at home to make Morgan Hill the best it can be.