



Patti Yinger  
Morgan Hill Police

**COST AND EQUIPMENT REQUIREMENTS**

ITEM	QTY	Nom.	DESCRIPTION	NUP	SVRIA Qty Incentive	SVRIA Migration Incentive	EXTD.
<b>APX 7000 - Police</b>							
1	65	H97TGD9PW1 N	APX7000 DIGITAL PORTABLE RADIO, includes: 3100 mHa battery, carry holder, software key, IV&D, Bluetooth, GPS	\$3,359.00	\$2,418.48	\$1,898.51	\$123,402.94
1a	65	QA00569	ADD: 7/800MHZ PRIMARY BAND	\$0.00	\$0.00	\$0.00	\$0.00
1b	65	QA00574	ADD: VHF SECONDARY BAND	\$0.00	\$0.00	\$0.00	\$0.00
1c	65	QA00577	ADD: LARGE COLOR DISPLAY AND FULL KEYPAD	\$500.00	\$360.00	\$282.60	\$18,369.00
1d	65	QA00579	ADD: ENABLE DUAL BAND OPERATION, When this option is chosen, an internal dual band antenna will be generated and there is no need to ADD an antenna	\$1,000.00	\$720.00	\$565.20	\$36,738.00
1e	65	Q806	ADD: ASTRO DIGITAL CAI OPERATION	\$515.00	\$370.80	\$291.08	\$18,920.07
1f	65	H38	ADD: SMARTZONE OPERATION	\$1,500.00	\$1,080.00	\$847.80	\$55,107.00
1g	65	Q361	ADD: P25 9600 BAUD TRUNKING	\$300.00	\$216.00	\$169.56	\$11,021.40
1h	65	QA00580	ADD: TDMA OPERATION	\$450.00	\$324.00	\$254.34	\$16,532.10
1i	65	G996	ADD: PROGRAMMING OVER P25 (OTAP)	\$100.00	\$72.00	\$56.52	\$3,673.80
1j	65	Q629	ENH: AES ENCRYPTION	\$475.00	\$342.00	\$268.47	\$17,450.55
2	65	PMMN4099A	AUDIO ACCESSORY-REMOTE SPEAKER MICROPHONE,IMPRES WINDPORTING, with Volume Toggle Switch, Orange Button, 3.5mm NON-Threaded Jack	\$132.00	\$95.04	\$74.61	\$4,849.42
3	65	WPLN7080	APX 7000 IMPRES Single Unit Battery charger	\$125.00	\$90.00	\$70.65	\$4,592.25
4	3	NNTN7065B	APX 7000 IMPRES Multiple Unit Charger, 6 Pockets	\$867.00	\$624.24	\$490.03	\$1,470.09
5	65	NNTN7038B	BATT IMP STD IP67 LIION 3100M - SPARE BATTERY	\$142.00	\$102.24	\$80.26	\$5,216.80
<b>APX7500 (VHF &amp; 700/800 DUAL BAND Enabled) P25 Trunked Mobile Radios</b>							
1	34	M30TSS9PW1 N	APX7500 DUAL BAND MID POWER, INCLUDES RADIO PACKET DATA, ADVANCED SYSTEM KEY - SOFTWARE KEY, GPS	\$2,736.00	\$1,969.92	\$1,546.39	\$52,577.16
1a	34	GA00244	ADD: 7/800MHZ PRIMARY BAND	\$0.00	\$0.00	\$0.00	\$0.00
1b	34	GA00308	ADD: VHF MP SECONDARY BAND	\$400.00	\$288.00	\$226.08	\$7,686.72
1c	34	GA00579	ADD: ENABLE DUAL BAND OPERATION	\$600.00	\$432.00	\$339.12	\$11,530.08
1d	34	G806	ENH: ASTRO DIGITAL CAI OP APX	\$515.00	\$370.80	\$291.08	\$9,896.65
1e	34	G51	ENH: SMARTZONE OPERATION APX	\$1,500.00	\$1,080.00	\$847.80	\$28,825.20
1f	34	Q361	ADD: P25 9600 BAUD TRUNKING	\$300.00	\$216.00	\$169.56	\$5,765.04
1g	34	GA00580	ADD: TDMA OPERATION	\$450.00	\$324.00	\$254.34	\$8,647.56
1h	34	G442	ADD: APX O5 CONTROL HEAD	\$432.00	\$311.04	\$244.17	\$8,301.66
1i	34	G444	ADD: CONTROL HEAD SOFTWARE	\$0.00	\$0.00	\$0.00	\$0.00
1j	34	G67	ADD:REMOTE MOUNT	\$297.00	\$213.84	\$167.86	\$5,707.39
1k	34	G89	ADD: NO RF ANTENNA NEEDED	\$0.00	\$0.00	\$0.00	\$0.00
1l	34	G89	ADD: NO RF ANTENNA NEEDED	\$0.00	\$0.00	\$0.00	\$0.00
1m	34	W22	PALM MIC	\$72.00	\$51.84	\$40.69	\$1,383.61
1n	34	B18	ADD: AUXILARY SPEAKER	\$60.00	\$43.20	\$33.91	\$1,153.01
1o	34	G996	ADD: PROGRAMMING OVER P25 (OTAP)	\$100.00	\$72.00	\$56.52	\$1,921.68
1p	34	G843	ADD: AES ENCRYPTION APX	\$475.00	\$342.00	\$268.47	\$9,127.98
1q	34	GA00226	ADD: GPS ANTENNA	\$75.00	\$54.00	\$42.39	\$1,441.26
<b>APX7500 (VHF &amp; 700/800 DUAL BAND Enabled) P25 Trunked Mobile Radios - DUAL Control Heads</b>							
1	1	M30TSS9PW1 N	APX7500 DUAL BAND MID POWER, INCLUDES RADIO PACKET DATA, ADVANCED SYSTEM KEY - SOFTWARE KEY, GPS	\$2,736.00	\$1,969.92	\$1,546.39	\$1,546.39
1a	1	GA00244	ADD: 7/800MHZ PRIMARY BAND	\$0.00	\$0.00	\$0.00	\$0.00
1b	1	GA00308	ADD: VHF MP SECONDARY BAND	\$400.00	\$288.00	\$226.08	\$226.08
1c	1	GA00579	ADD: ENABLE DUAL BAND OPERATION	\$600.00	\$432.00	\$339.12	\$339.12
1d	1	G806	ENH: ASTRO DIGITAL CAI OP APX	\$515.00	\$370.80	\$291.08	\$291.08
1e	1	G51	ENH: SMARTZONE OPERATION APX	\$1,500.00	\$1,080.00	\$847.80	\$847.80
1f	1	Q361	ADD: P25 9600 BAUD TRUNKING	\$300.00	\$216.00	\$169.56	\$169.56
1g	1	GA00580	ADD: TDMA OPERATION	\$450.00	\$324.00	\$254.34	\$254.34
1h	1	G442	ADD: APX O5 CONTROL HEAD	\$432.00	\$311.04	\$244.17	\$244.17
1i	1	G444	ADD: CONTROL HEAD SOFTWARE	\$0.00	\$0.00	\$0.00	\$0.00
1j	1	G67	ADD:REMOTE MOUNT	\$297.00	\$213.84	\$167.86	\$167.86
1k	1	GA00092	ADD: DUAL-CONTRL HD HARDWARE	\$570.00	\$410.40	\$322.16	\$322.16

1l	2	G628	ADD: REMOTE MOUNT CBL 17 FEET	\$15.00	\$10.80	\$8.48	\$16.96
1m	1	G89	ADD: NO RF ANTENNA NEEDED	\$0.00	\$0.00	\$0.00	\$0.00
1n	1	G89	ADD: NO RF ANTENNA NEEDED	\$0.00	\$0.00	\$0.00	\$0.00
1o	2	W22	PALM MIC	\$72.00	\$51.84	\$40.69	\$81.39
1p	2	B18	ADD: AUXILARY SPEAKER	\$60.00	\$43.20	\$33.91	\$67.82
1q	1	G996	ADD: PROGRAMMING OVER P25 (OTAP)	\$100.00	\$72.00	\$56.52	\$56.52
1r	1	G843	ADD: AES ENCRYPTION APX	\$475.00	\$342.00	\$268.47	\$268.47
1s	1	GA00226	ADD: GPS ANTENNA	\$75.00	\$54.00	\$42.39	\$42.39

<b>Equipment Subtotal</b>	<b>\$476,250.52</b>
<b>Sales Tax 8.75%</b>	<b>\$41,671.92</b>
<b>Template development and Programming</b>	<b>N/A</b>
<b>Installation</b>	<b>N/A</b>
<b>Freight</b>	<b>\$225.00</b>
<b>Total</b>	<b>\$518,147.44</b>

**Optional**

**Portable Radios**

NNTN7038B	BATT IMP STD IP67 LIION 3100M - SPARE BATTERY	\$142.00	\$102.24	\$80.26
PMLN5323B	APX 7000 LEATHER CARRY CASE WITH 3" FIXED BELT LOOP	\$67.00	\$48.24	\$37.87
H869	ADD: MULTIPLE KEY ENCRYPTION OPERATION-Portable Radio APX7000	\$330.00	\$237.60	\$186.52

**Mobile Radios**

W969	ADD: MULTIPLE KEY ENCRYPTION OPERATION-Mobile	\$330.00	\$237.60	\$186.52
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**Pricing Based on the SVRIA Contract**

All orders must state that "the purchase is governed by the terms and conditions of the contract between Motorola and the County of Santa Clara, California for SVRCS."

All Agency Migration orders must state: "The equipment and services listed for purchase include all current subscriber and console requirements of the agency to allow participation of [name of agency] on SVRCS for its operational requirements."

*Motorola is providing this quotation for budgetary [informational] purposes only and it does not constitute an offer for sale. If you wish to purchase the quoted products, Motorola will be pleased to provide you with our standard terms and conditions of sale or alternatively, receive your purchase order, which will be acknowledged with a letter enclosing the Motorola standard terms and conditions.*

<b>TERMS:</b>	Net 30 days from shipment
<b>VALIDITY:</b>	Prices valid for 60 days
<b>SHIPPING:</b>	<b>Prepay &amp; Add, FOB Ship Point *</b>
<b>Programming and Installation</b>	Programming and installation of radios is not included. A quotation will be provided upon request.
<b>PHONE:</b>	650-280-3110
<b>ADDRESS:</b>	936 Glennan Dr, Redwood City 94061

*sent via email*  
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**QUOTED BY** Jeff Van Dell  
**DATE:** 5/12/2016