



**MOTOROLA**

115 Arundel Rd.  
San Carlos, CA 94070  
Phone: 650-591-3680  
Fax: 650-596-8040

City of Morgan Hill  
Fire Department

**COST AND EQUIPMENT REQUIREMENTS**

**APX7000**

ITEM	QTY	Nom.	DESCRIPTION	NUP	SVRCS Qty Incentive	SVRCS Migration Incentive	EXTD.
<b>APX7000 (VHF &amp; 700/800 DUAL BAND Enabled) P25 Trunked Portable</b>							
1	54	H97TGD9PW1 N	APX7000 DIGITAL PORTABLE RADIO, Universal Carry Holder, IMPRES LiIon 2900 mAh Battery, Includes software key, Bluetooth and IV&D. NOT Wi-Fi capable	\$3,209.00	\$2,310.48	\$1,813.73	\$97,941.25
1a	54	QA00569	ADD: 7/800MHZ PRIMARY BAND	\$0.00	\$0.00	\$0.00	\$0.00
1b	54	QA00574	ADD: VHF SECONDARY BAND	\$0.00	\$0.00	\$0.00	\$0.00
1c	54	QA00577	ADD: TOP AND FRONT DISPLAY AND FULL KEYPAD	\$500.00	\$360.00	\$282.60	\$15,260.40
1d	54	QA00579	ADD: ENABLE DUAL BAND OPERATION, When this option is chosen, an internal dual band antenna will be generated and there is no need to ADD an antenna	\$1,000.00	\$720.00	\$565.20	\$30,520.80
1e	54	Q806	ADD: ASTRO DIGITAL CAI OPERATION	\$515.00	\$370.80	\$291.08	\$15,718.21
1f	54	H38	ADD: SMARTZONE OPERATION	\$1,500.00	\$1,080.00	\$847.80	\$45,781.20
1g	54	Q361	ADD: P25 9600 BAUD TRUNKING	\$300.00	\$216.00	\$169.56	\$9,156.24
1h	54	QA00580	ADD: TDMA OPERATION	\$450.00	\$324.00	\$254.34	\$13,734.36
1i	54	QA00782	ADD: ENABLE INTERNAL GPS OPERATION	\$150.00	\$108.00	\$84.78	\$4,578.12
1j	54	G996	ADD: PROGRAMMING OVER P25 (OTAP)	\$100.00	\$72.00	\$56.52	\$3,052.08
1k	54	QA05100	ENH:STD WARRANTY APPLIES-NO SFS	\$0.00	\$0.00	\$0.00	\$0.00
1l	54	H207	DEL: DELETE BATTERY	-\$47.00	-\$47.00	-\$47.00	-\$2,538.00
1m	108	PMNN4439A	CLAMSHELL BATTERY	\$90.00	\$64.80	\$50.87	\$5,493.74
2	54	PMLN6712A	APX CLAMSHELL CARRY CASE	\$60.00	\$43.20	\$33.91	\$1,831.25
3	54	NNTN8203ABLK	XE Remote Speaker Mic with dual microphone noise cancellation technology. Submersible (IP68). FM Approved. Standard cable	\$335.00	\$241.20	\$189.34	\$10,224.47

Subtotal	\$250,754.12
Sales Tax 8.75%	\$21,940.99
Programming & Autotune	\$9,900.00
Freight	\$20.00
<b>Total</b>	<b>\$282,615.10</b>

**Pricing Based on the SVRIA Contract**

All orders must state that "the purchase is governed by the terms and conditions of the contract between Motorola Solutions and the County of Santa Clara, California for SVRCS."

All Agency Migration orders must state: "The equipment and services listed for purchase include all current subscriber and console requirements of the agency to allow participation on SVRCS for its operational requirements."

Motorola is providing this quotation for budgetary [informational] purposes only and it does not constitute an offer for sale. If you wish to purchase the quoted products, Motorola will be pleased to provide you with our standard terms and conditions of sale or alternatively, receive your purchase order, which will be acknowledged with a letter enclosing the Motorola standard terms and conditions.

**TERMS:** Net 30 Days from invoice.  
**VALIDITY:** Valid for 60 days  
**SHIPPING:** Prepay & Add  
Shipment from Florida in approximately

40 Days from receipt of order.

**PHONE:**

650-591-3680 Fax: 650-596-8040

**ADDRESS:**

115 Arundel Rd., San Carlos, CA 94070

*sent via email*

**Email**

[Jeff.Grace@Motorolasolutions.com](mailto:Jeff.Grace@Motorolasolutions.com)

**DATE:**

4/20/2016

**Subscriber Radios - Service**

**5 Year Local Support (Years 1 through 5)**

Qty	Type	Cost/Unit	Total
0	APX6500	\$355.00 \$	-
0	APX7500	\$355.00 \$	-
0	APX6000	\$355.00 \$	-
0	APX7000	\$355.00 \$	-
0	Consolette	\$355.00 \$	-
<b>Total</b>		<b>\$</b>	<b>-</b>

**Local Support**

Local support provides Motorola field service for the subscriber radios. This service is provided in conjunction with the RSA.

**Programming**

Qty	Type	Cost/Unit	Total
1	Template Development	\$4,500.00 \$	4,500.00
0	Mobile	\$100.00 \$	-
54	Portable	\$100.00 \$	5,400.00
0	Consolette	\$100.00 \$	-
<b>Total</b>		<b>\$</b>	<b>9,900.00</b>

**Programming**

This is for the one time development of the code plug for the radios and programming of the radios. The template will be based on the existing radio configuration. Additional template development and programming will be quoted upon request.

**Installation**

Qty	Type	Cost/Unit	Total
0	Mobile Radios-Dash	\$410.00 \$	-
0	Mobile Radios - Remote	\$525.00 \$	-
0	Mobile Radios - Motorcycle	\$1,585.00 \$	-
0	Mobile Radios - Fire	\$870.00 \$	-
0	Mobile Radios-Fire Dual	\$2,095.00 \$	-
0	Mobile Radios-Removal	\$160.00 \$	-
0	O5 Control Head, Whalen	\$1,465.00	-
0	Siren/PA with DEK head	\$	-
0	O9 Control Head, Whalen Siren/PA, Relay Array and Accessory	\$1,770.00	-
0	Hook Ups*	\$	-
0	Vehicle Charger	\$320.00 \$	-
0	Deskset	\$372.00 \$	-
0	Consolette/Control Station	\$2,070.00 \$	-
<b>Total</b>		<b>\$</b>	<b>-</b>

**PRICING DOES NOT INCLUDE THE FOLLOWING:**

- Labor to interface radios to any existing fire or motorcycle headset systems.
- Parts or adapters to interface to existing fire or motorcycle headset systems.
- Equipment center or dash adapter plates or escutcheons

**Disguised Installations**

Provision of specialized or customized install hardware and mountings