

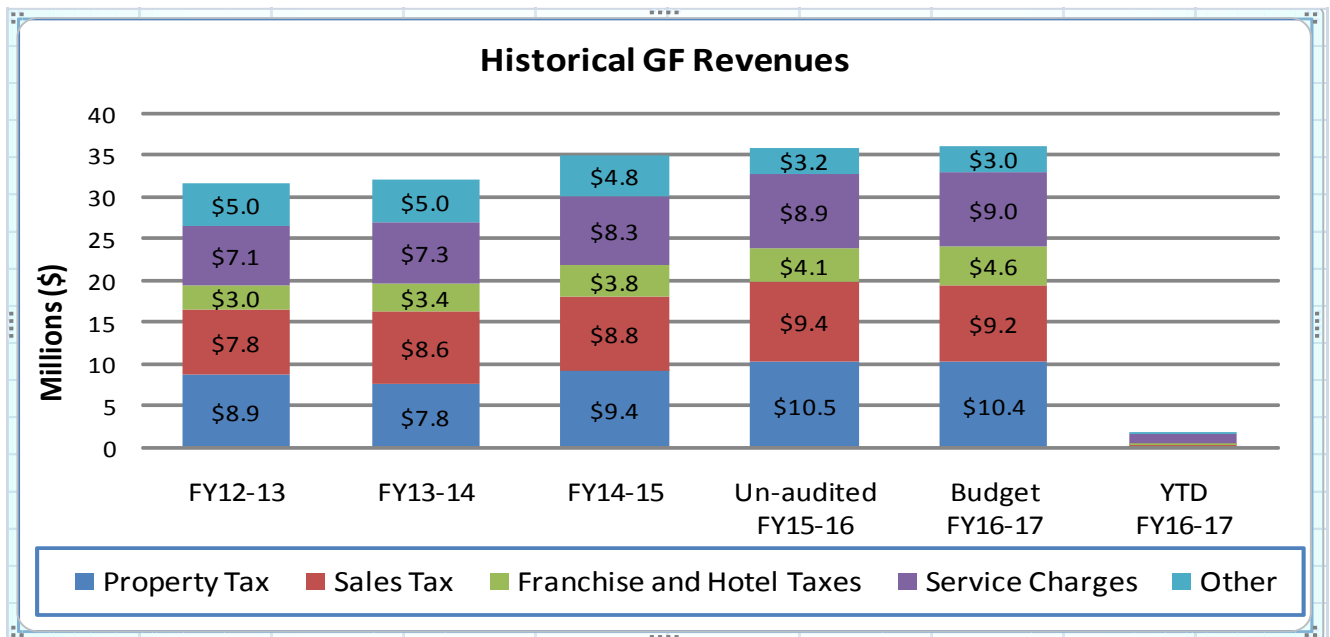


**CITY OF MORGAN HILL, CALIFORNIA
FINANCIAL STATEMENT ANALYSIS - FISCAL YEAR 2016-17
FOR THE MONTH ENDED JULY 2016 – 8% OF YEAR COMPLETE**

- xGeneral Fund** – Overall, revenues received for the month of July totaled \$2.0 million, or 6% of the budgeted revenues as some of the major revenue categories such as property tax are received later in the fiscal year. With respect to the property tax revenue forecast, at the recent Cities Property Tax Meeting, County staff projected Morgan Hill property tax revenue, excluding the property transfer tax, at \$10.7 million for the fiscal year 2016-17, which is approximately \$700,000 more than the adopted budget. Property tax is the largest source of Morgan Hill's General Fund revenue. However, it accounts for only 27.5% of the approximately \$36.2 million General Fund revenue. Although property tax tends to be a more predictable revenue source, other major revenue categories such as sales tax and transient occupancy tax, which account for a large portion of the City's General Fund revenue, are more volatile and tend to fluctuate more with swings in the economy.

The small category of business licenses was already at 60% of the budgeted amount as annual business license renewal payments are usually received in July.

The chart below shows historical General Fund revenues by major revenue category from FY12-13 through FY14-15 Actual, Un-audited FY15-16, FY16-17 Budget, and YTD as of July 31, 2016.



General Fund expenditures and encumbrances as of July 31, 2016 totaled \$4.6 million, of which approximately \$820,000 is attributable to outstanding encumbrances.

- Community Services** - The Community Services Department’s recreation operations, as reflected in the schedule presented on page 4 of the Monthly Financial and Investments Reports, shows a positive impact to the General Fund of approximately \$80,000 for the month of July. Without the carry-over encumbrances, the month of July operations resulted in a larger net benefit to the general fund of approximately \$332,000. Any net impact from the recreation operations increases (decreases) reserves in the General Fund.

Due to longstanding governmental accounting and budgeting convention, the City’s recreation operations are not charged for indirect costs (known in Morgan Hill as “General Fund



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Administration”) from the central services departments of City Attorney, City Manager, and Administrative Services. The City’s other governmental funds, such as Community Development, and the proprietary funds, such as Water and Wastewater, and the Information Services Fund, are assessed such charges through the City’s indirect cost allocation plan, prepared in compliance with the Federal government’s OMB Circular No. A-87, which mandates certain calculation and cost allocation practices that must be followed in order to qualify for Federal grant funding, but which also represent best practice for non-grant funded City operations like utilities and information services.

- **Community Development Fund** – Revenues for July totaled \$0.7 million, or approximately 15% of the budget. Expenditures and encumbrances totaled \$0.7 million, or approximately 13% of the budgeted appropriation. Without the outstanding encumbrances, however, expenditures for the month of July amounted to \$355,000. The fund is budgeted to end the fiscal year with an operating deficit of approximately \$1.0 million and a fund balance of approximately \$1.8 million.
- **Debt Service Funds** – Expenditures for the month totaled \$24,888. The debt service for the first half of the year includes both interest and principal, while the second half of the year will include interest only. Debt service payments were all scheduled when the bonds were issued, and are budgeted for in the months delineated in the underlying bond documents.
- **Sewer Operations** – Revenues from Sewer Operations for the month of July totaled \$0.7 million. Expenditures and outstanding encumbrances totaled \$0.5 million or just 5% of the budget primarily attributable to the timing of the quarterly billing for sewer plant maintenance and operations. The table below shows historical Sewer Operations revenues and expenditures from FY12-13 through FY14-15 Actual, Un-audited FY15-16, FY16-17 Budget, and YTD as of July 31, 2016.

(amount in millions)	FY12-13	FY13-14	FY14-15	Un-audited FY15-16	Budget FY16-17	YTD FY16-17
Revenues	9.7	9.4	10.3	9.9	10.4	0.7
Expenditures	9.0	8.6	8.8	11.4	10.6	0.5
Operating Margin	0.7	0.8	1.5	(1.5)	(0.2)	0.2
Operating Margin without Encumbrances	0.7	0.8	1.5	(1.5)	(0.2)	0.2

- **Water Operations** – Water Operations includes Utility Billing, Water Conservation, and Water Operations. Revenues from Water Operations for the month of July totaled \$0.9 million, approximately \$50,000 more than a year ago at this time. Revenues for the current fiscal year are budgeted at approximately 16% more than the prior fiscal year primarily due to the Water Revenue Adjustment approved by Council in January. Water Operations expenditures, including outstanding encumbrances, for the month totaled \$0.9 million. Without the encumbrances, however, the expenditures amounted to \$518,000. The table below shows Water Operations revenues and expenditures from FY12-13 through FY14-15 Actual, Un-audited FY15-16, FY16-17 Budget, and YTD as of July 31, 2016.



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(amount in millions)	FY12-13	FY13-14	FY14-15	Un-audited FY15-16	Budget FY16-17	YTD FY16-17
Revenues	10.2	12.2	8.8	8.4	10.0	0.9
Expenditures	9.1	12.1	9.3	10.0	11.2	0.9
Operating Margin	1.1	0.1	(0.5)	(1.6)	(1.2)	0.0
Operating Margin without Encumbrances	1.1	0.1	(0.5)	(1.3)	(0.8)	0.4

- **Investments** - No purchases were made during the month of July 2016. Total interest earnings received on investments were \$2,000 during the month.